

United States Jobs Expertini®

(Spanish Bilingual) Telemarketers

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Company: The VA Group, LLC

Location: United States

Category: educational-instruction-and-library

We're looking for exceptional Spanish Bilingual Telemarketers to join our growing team immediately! If that's you, fill out all required fields to get started. Be hired today and get a \$150 sign-on bonus on your 3rd month ! Disclaimer: This is a generic job description for the position stated above. Actual tasks and tools will be discussed further when you reach the final interview stage. Duties and Responsibilities include but are not limited to:

- Outbound and inbound calling and/or appointment setting using a dialer or VOIP system
- Prospect for new business and follow up with leads in the pipeline on a daily basis from various lead sources
- Manage and organize leads in CRM; Ensure correct information, notes, and all pertaining details about the lead are recorded
- Accurately track and convey productivity and sales metrics to management
- Qualify leads to accurately conveying motivation, competition, and financial specifics to real estate agents
- Handle data entry, online research, scheduling calls, and other administrative tasks to keep things organized and up to date

Qualifications: At least 1 year of proven experience as a Cold Caller or relevant role

- With Excellent English and Spanish Communication Skills (Oral and Written, Excellent spelling and grammar)
- Solid organizational skills
- Excellent time management skills
- Able to work on a US time zone shift
- Experience with word-processing software and spreadsheets (e.g. MS Office)
- Knowledge of online calendars and scheduling (e.g. Google Calendar)
- Excellent phone, email, and instant messaging communication skills
- Tech Savvy
- Proactive attitude

Technical Requirements: USB Headset with Noise Cancellation Feature Working Webcam

Primary and backup computer: at least i5 to i7 processor with 8GB RAM

Main Internet Service Speed: at least 25 Mbps wired connection

Backup Internet Service Speed: at least 10 Mbps

Benefits: Job Security and Stability Exceptionally Supportive Team Opportunities for Career Growth Fun Work Environment Annual performance-based appraisal Paid US Holidays Performance Incentives and many more Schedule: Full-Time and/or Part-Time (PST, MST, EST, or CST) Location: This is a remote job *Only qualified candidates will be processed and will be invited to take the assessment, scheduled for the initial and final interviews. Please make sure you apply for the right job based on your experience. We prioritize people who are able to do this successfully! Powered by JazzHR

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