

United States Jobs Expertini®

Account Executive

Apply Now

Company: Tradesmen International

Location: Fort Wayne

Category: other-general

Since 1992, Tradesmen International has been the construction industry's premier Construction Labor Support Company, helping contractors greatly improve their workforce productivity while reducing their labor costs and recruitment efforts. We have organically grown our operations to over 180 locations across America, and our rapid growth has been made possible by an entrepreneurial spirit, our Employee First mentality, commitment to safety, and a dynamic, driven, and team-based culture.

We are now seeking a full-time, Entry Level Account Executive to join our team and grow with us. **Prior sales experience is not required.** We are looking for someone with a positive "Go-Getter, Can Do" attitude, a strong work ethic, and a genuine customer service mindset and we will help kick-start your sales career with our on-the-job training and professional development resources.

Qualities of a Successful Account Executive

Interpersonal skills, ability to build and foster strong relationships, critical thinking and out of the box problem solving, team player mentality

Ownership – Strong organizational and time management skills, ability to prioritize tasks and take accountability

Resiliency – Able to bounce back from setbacks, enjoys challenges, is assertive in nature

Enterprising Drive– Self-motivated, goal-oriented, driven to win and eager to succeed

Key Performance Objectives:

Build and Foster Strong Business Relationships – Routinely coach and manage Field

Employees and deliver a consultative, needs-based selling approach to our Clients.

Grow Sales – Prospect, cold call and canvass within your set territory to manage current Clients as well as develop new business.

Commitment to Safety – Conduct safety walkouts with Field Employees and review safety check-lists to ensure safety protocols are being upheld.

Ensure Client Satisfaction – Conduct routine check-ins with Clients and Field Employees to take a pulse on satisfaction/needs, own and troubleshoot issues as they arise to a thorough resolution.

Collaborate with Colleagues – Share best practices and facilitate an environment of learning, maintain open communication and transparency with all team members to operate as a well-oiled machine.

Position requires valid driver's license and reliable transportation.

Join the team, work hard, and watch your earning potential and career opportunities grow with Tradesmen International!

Total Rewards include annual salary with uncapped commission, and a monthly auto reimbursement, company matched 401(k), paid vacation, paid sick time, and paid holidays, medical, dental, vision, short term disability, and voluntary supplemental life insurance.

Tradesmen International is an EO employer - M/F/Veteran/Disability

[Apply Now](#)

Cross References and Citations:

- 1. Account Executive** [Findremotejobs](#) **Jobs Fort Wayne** [Findremotejobs](#) ↗
- 2. Account Executive** [Highestpayingjobs](#) **Jobs Fort Wayne** [Highestpayingjobs](#) ↗
- 3. Account Executive** [Dominicanrepublicjobs](#) **Jobs Fort Wayne** [Dominicanrepublicjobs](#) ↗
- 4. Account Executive** [Searchcanadajobs](#) **Jobs Fort Wayne** [Searchcanadajobs](#) ↗
- 5. Account Executive** [Mexicojobs](#) **Jobs Fort Wayne** [Mexicojobs](#) ↗
- 6. Account Executive** [Financialjobs](#) **Jobs Fort Wayne** [Financialjobs](#) ↗

7. Account Executive Dataanalyticsjobs Jobs Fort Wayne Dataanalyticsjobs ↗
8. Account Executive Birminghamjobs Jobs Fort Wayne Birminghamjobs ↗
9. Account Executive Nursejobsnearme Jobs Fort Wayne Nursejobsnearme ↗
10. Account Executive Philadelphiajobs Jobs Fort Wayne Philadelphiajobs ↗
11. Account Executive Pinkcollarjobs Jobs Fort Wayne Pinkcollarjobs ↗
12. Account Executive Tunisiajobs Jobs Fort Wayne Tunisiajobs ↗
13. Account Executive Scholarjobs Jobs Fort Wayne Scholarjobs ↗
14. Account Executive Cleanerjobsnearme Jobs Fort Wayne Cleanerjobsnearme ↗
15. Account Executive Searchamericanjobs Jobs Fort Wayne Searchamericanjobs ↗
16. Account Executive Digitaljobsnearme Jobs Fort Wayne Digitaljobsnearme ↗
17. Account Executive Securityguardjobs Jobs Fort Wayne Securityguardjobs ↗
18. Account Executive Entertainmentjobsnearme Jobs Fort Wayne Entertainmentjobsnearme ↗
19. Account executive Jobs Fort wayne ↗
20. AMP Version of Account executive ↗
21. Account executive Fort wayne Jobs ↗
22. Account executive Jobs Fort wayne ↗
23. Account executive Job Search ↗
24. Account executive Search ↗
25. Account executive Find Jobs ↗

Source: [https://us.expertini.com/jobs/job/account-executive-fort-wayne-tradesmen-internatio-10440-](https://us.expertini.com/jobs/job/account-executive-fort-wayne-tradesmen-internatio-10440-3871/)

3871/

Generated on: 2024-05-06 by Expertini.Com