

United States Jobs Expertini®

Account Manager - Entry Level

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Company: Be Marketable

Location: Aurora

Category: other-general

Are you looking to start an exciting and rewarding career in business with a growing company? Our Manager Trainee Position is a paid, full-time, hands-on training program designed to develop and prepare you for endless opportunities within the business, client acquisition, and management fields.

As you progress through the Manager Trainee program, our management team will work alongside you to develop your understanding of our business and help prepare you to take on a management role in the near future!

Whether you see yourself in sales, business development, customer service, or operations, this program will prepare you to create your ideal career. As a Management Trainee, you can count on a defined career trajectory with a clear beginning and an open end — meaning you can take your training and shape your future. And with our promote-from-within philosophy, you will have plenty of opportunities to advance without ever having to change companies.

Management Training Process:

Sales & Customer Service: client representatives, brand management, customer service, conducting sales via field marketing

Leadership & Team Building: relationship management with clients, interviewing, hiring

and onboarding process, training, team management, and brand management

Business Operations: financial, administrative, operational, full recruiting cycle

Pay of \$40-50K yearly based on performance incentives

Essential Functions:

Continuously manage performance through proper coaching, development of sales skills, competitive positioning, motivation, goal setting, and day-to-day direction

Identify customer needs and present solutions thru face to face sales

Ability to utilize technology to engage customers

Meet and exceed individual daily, weekly, and monthly sales goals

Contribute to a positive & energetic environment

Applicants must have living accommodations in the Chicagoland area or move to the area within the next four weeks. This is NOT a remote position.

We are an equal opportunity employer. We do not discriminate on the basis of race, color, religion, gender, sexual orientation, national origin, genetics, disability, age, or any other protected status. We are committed to fostering a diverse and inclusive workplace where all individuals are valued and respected.

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