

United States Jobs Expertini®

Adoption and Change Management Consultant

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Company: Bridge Partners

Location: United States

Category: life-physical-and-social-science

About the Company Bridge Partners is the leading growth consultancy for the tech and cloud industry. We help our customers grow through highly effective marketing, sales, and partner programs. We're advancing bold commitments to sustainability, accessibility, and inclusion for our customers and for our firm. We're trusted advisors to the world's best and most innovative companies, and we successfully lead and execute the most impactful transformations. At Bridge Partners, our purpose is to create opportunity and impact for our customers, our peers, and the communities where we work and play. We've built a truly modern workplace at here Bridge Partners: our work is meaningful, our environment is flexible, and our talent is distributed. We lead with culture and values at Bridge; we're authentic, inclusive, collaborative, and humane. Every one of us shares a passion and a practical enthusiasm for fresh opportunities—for finding new ways to grow, adapt, accelerate, and create value. Learn how the real you can make a real impact today at . We are #BridgePartnersProud. **Your role as the Adoption and Change Management**

Consultant The Adoption and Change Management helps our clients scale to drive user adoption of Modern Work productivity applications (Teams, Office, Copilot) with their customers. The Adoption and Change Management consultant is a senior-level consultant with in-depth management planning experience and an intuitive ability to seamlessly lead the transformation of people, technologies, and medium- and large-scale processes through the development and implementation of effective change strategies. In this role, you will interact with other stakeholders involved in the engagement, such as the Project Manager and the Business Architect. This role is fully remote and can be located in any US state except for

Hawaii, and occasional travel may be required.

How you'll contribute

Utilize multiple change methodologies and tools to plan, manage, and deliver on enterprise change initiatives at strategic and tactical levels

Deliver range of services using a proven behavior change methodology to achieve optimal results.

Work in partnership with assigned clients to understand their business and change needs

Deliver customized solutions based on client's specific needs and their organizational culture/environment so working in partnership with the overall program team is key to achieving this needed customization

Educate clients about how Microsoft delivers change, so they are comfortable with and aware of our approach

Leverage Microsoft's ACM tools, methodologies, and best practices (aligned with Prosci® tools and techniques) to create customized recommendations and execution plans to drive results

Develop and communicate execution guidance to ensure all stakeholders are aligned with project milestones and their accountabilities

Your skills and approach

Experience leading end-user technology adoption with enterprise customers, ideally Microsoft Teams

Deep knowledge of, and skills in, specific ACM (Adoption and Change Management) domains and certification in PROSCI, CCMP or other

Excellent communication skills – written and presentation

Executive presence

The salary range for this role is \$130,000-\$155,000/year. Actual salary will be determined based upon relevant work experience, certifications, education, and geographic location of the hired candidate. The salary listed here is specific to this opening only. Employees

working 20 hours or more per week are eligible for the following benefits: Medical Dental Vision Health Savings Account Commuter Plan Paid Basic Life/AD&D coverage Voluntary Life/AD&D coverage All employees are eligible for: 401k Matching Employee Discount Programs Employee Assistance Program Training and Development Bridge Partners Charitable Donation Matching Program At Bridge Partners we live by our values, which include authenticity. We actively seek out and hire employees from diverse backgrounds to add their authentic voice to our company; we succeed when we create space for people from every background, gender, race, age, religion, ability, and orientation. If you are looking for a place to grow and share your authentic voice, we strongly encourage you to apply for our open positions. We need you and have a space for you to thrive at Bridge Partners. Bridge Partners is an equal-opportunity employer. Due to the high volume of applications, we are not able to respond to every resume we receive. Thank you for your understanding.

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