

# United States Jobs Expertini®

## Application Engineer

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Company: Hub Recruiting- a ZRG Partners Company

Location: United States

Category: other-general

The Application Engineer (AE) supports CECO Environmental's Industrial Water (IW) platform and market segment expansion in the Americas (Canada through South America, but primarily USA) for the entire product and services portfolio across all relevant company brands. This role is responsible for solution development and proposals of products and services including components, standard systems and custom integrated systems, and field services for industrial water and wastewater treatment requirements. EDUCATION AND EXPERIENCE: A Bachelor's degree in Chemical/Mechanical/Process Engineering or equivalent experience. 4+ years of experience in application engineering and proposals for custom integrated industrial water & wastewater treatment systems including Aeration, Clarification, Disinfection, Filtration (Media and Membrane including Nanofiltration (NF), Reverse Osmosis (RO), and Ultrafiltration (UF)), Water Softening, Ion Exchange for Raw Water, Boiler Water, Cooling Water, Oily Water, Process Water, Produced Water, Ultrapure Water (UPW) and Wastewater treatment systems. Experienced in taking influent water analysis and effluent water quality requirements and modeling solutions to meet End Customer's Capital Expenditure (CapEx) and Operating Expenditure (OpEx) goals. Preferred Industry or application experience with Food & Beverage, Chemical/Petrochemical, Oil & Gas, Pharmaceutical, Power, Pulp & Paper, Manufacturing, Metals & Mining, Semiconductor & Microelectronics facilities. Knowledge of technical, commercial, and legal principals related to proposals, costing, pricing, contract negotiations for business risk mitigation. TRAVEL REQUIREMENT: Incumbents are expected to travel up to 50% of the time; preferred to have the ability to travel internationally.

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