

# United States Jobs Expertini®

## Area Sales Director

[Apply Now](#)

Company: Cartessa Aesthetics

Location: United States

Category: other-general

The Cartessa Culture – Only the Best Bring your extraordinary selling skills to an industry leader in medical technology! Cartessa is the fastest growing aesthetic device company in the US. Every year we break company sales records, add new products, and increase our market share! Due to this explosive growth, we are rapidly expanding in markets across the US. At Cartessa, you will be empowered to shape your own career. Cartessa will support your growth with the training, mentorship, and guidance you need to own your future success.

**Job Position Title: Area Sales Director - Northern CA**

We are seeking an experienced and highly motivated Area Sales Director for Northern California. This is a great opportunity for someone looking to take the next step in their aesthetic laser/medical device sales career. The Area Sales Director will be responsible for leading and managing the sales efforts within this designated geographical area for our laser devices. The ideal candidate is driven, competitive, loves a challenge, willing to travel, has a winning attitude and can sell! This is an OUTSIDE, HUNTER MENTALITY, SALES role with heavy cold calling, prospecting, lead generation, equipment presentation and closing responsibilities. Previous medical device and/or aesthetic laser device background is required.

**Responsibilities:**

- Develop and execute sales strategies to meet and exceed revenue targets within the assigned geographical area
- Identify and prospect new business opportunities with plastic surgeons, dermatologists, cosmetic physicians, and in medical spas
- Overnight travel required that is territory dependent
- Conduct product demonstrations and presentations to prospective customers
- Maintain communication with your manager and other members of your sales team to provide updates regarding your sales pipeline and new opportunities
- Keep and maintain any company-

owned property and inventory in good working condition· Perform other duties as assignedMinimum Requirement: 5+ years of successful outside sales experience in the medical device and/or aesthetic laser industriesCompensation: W2 position with base salary + aggressive, uncapped commission plan· Full medical, dental, vision benefits· 401k· Monthly travel + entertainment budget, including car allowancePhysical Job Requirements: Must have a valid driver's license and active vehicle insurance policy.· Must frequently transport/move devices that are 60+ lbsThe Cartessa DifferenceCartessa Aesthetics, LLC sources leading aesthetic medical devices globally for U.S. and Canadian dermatologists, plastic surgeons, cosmetic physicians, and medical spas. Because we are not tethered to any one manufacturer, we are able to select amongst the most cutting-edge technologies that offer clinically proven efficacy, patient safety, and the best possible investment for patients and professionals.

[Apply Now](#)

#### Cross References and Citations:

1. [Area Sales DirectorBraziljobs Jobs United States Braziljobs ↗](#)
2. [Area Sales DirectorPerujobsJobs United States Perujobs↗](#)
3. [Area Sales DirectorManufacturingjobsnearme Jobs United States Manufacturingjobsnearme ↗](#)
4. [Area Sales DirectorLawyerjobs Jobs United States Lawyerjobs ↗](#)
5. [Area Sales DirectorBelgiumjobsJobs United States Belgiumjobs↗](#)
6. [Area Sales DirectorFree-job-alerts Jobs United States Free-job-alerts ↗](#)
7. [Area Sales DirectorNewsmediajobs Jobs United States Newsmediajobs ↗](#)
8. [Area Sales DirectorChefjobsnearme Jobs United States Chefjobsnearme ↗](#)
9. [Area Sales DirectorTokyojobsJobs United States Tokyojobs↗](#)
10. [Area Sales Director Singaporejobs Jobs United States Singaporejobs ↗](#)
11. [Area Sales Director Searchukjobs Jobs United States Searchukjobs ↗](#)
12. [Area Sales Director MathematicsjobsJobs United States Mathematicsjobs↗](#)
13. [Area Sales Director Businessjobs Jobs United States Businessjobs ↗](#)

14. **Area Sales Director Trademethejobs Jobs United States Trademethejobs** ↗
15. **Area Sales Director Jobsqatar Jobs United States Jobsqatar** ↗
16. **Area Sales Director Israeljobs Jobs United States Israeljobs** ↗
17. **Area Sales Director SearchaustralianjobsJobs United States Searchaustralianjobs** ↗
18. **Area Sales Director Finlandjobs Jobs United States Finlandjobs** ↗
19. **Area sales director Jobs United states** ↗
20. **AMP Version of Area sales director** ↗
21. **Area sales director United states Jobs** ↗
22. **Area sales director Jobs United states** ↗
23. **Area sales director Job Search** ↗
24. **Area sales director Search** ↗
25. **Area sales director Find Jobs** ↗

Source: <https://us.expertini.com/jobs/job/area-sales-director-united-states-cartessa-aesthetics-2591-15707/>

Generated on: 2024-05-02 by Expertini.Com