

# United States Jobs Expertini®

## Associate Director/Director - Analytics Consulting (Client Partner track)

[Apply Now](#)

Company: Tiger Analytics

Location: New York

Category: other-general

Tiger Analytics is an advanced analytics consulting firm. We are the trusted analytics partner for several Fortune 100 companies, enabling them to generate business value from data. Our consultants bring deep expertise in Data Science, Machine Learning, and AI. Various market research firms, including Forrester and Gartner, has recognized our business value and leadership. We are headquartered in Silicon Valley and have our global delivery center in Chennai, India. If you are passionate to work on unstructured business problems that can be solved using data and excited about building, leading, and enabling a team of analytics professionals toward that objective, we would like to talk to you.

### Responsibilities

As a client partner, you will have overall responsibility for delivery, account management, client relationships, and account growth

You will be responsible for demonstrating business value through solutions that help meet strategic, operational, and tactical objectives, and making executive presentations

You will be responsible for scaling the pilots / POCs to a long-term transformative program and delivering continuous business value

You will work with the client's business stakeholders to understand key business questions, challenges, and information needs, and help develop an analytics roadmap that

identifies and prioritizes key analytics use cases for execution

You will be collaborating with sales leaders (both new sales and account sales) to create the right POVs and proposals to help win new logos and drive growth in existing clients

You will work on some of the latest applications of data science to solve complex business problems in Consumer Product Goods (CPG) and Retail

You will lead a team of data and analytics professionals and directly work with key client stakeholders to help define the business problem and determine solution requirements

## **Requirements**

14-18 yrs experience in the field of delivering advanced analytics-based consulting services to clients and experience in designing/implementing large programs

Experience in managing large accounts and active involvement in account growth. P&L ownership in the past would be an added advantage

Ability to engage with CXO and VP / Director level stakeholders from the client's team and with internal remote teams to define business problems and construct solution approaches

Knowledge of domains like CPG, Retail, FMCG, Petcare, QSR, etc. will be highly preferred

Excellent communication (written and verbal) and presentation skills

Ability to work with global teams, leading in communicating client business problem context to the remote teams and effectively leveraging them in execution, while owning client presentation, project management, and expectation setting

Open to travel (up to 50%) across the United States

Education Qualification - Bachelor's or Higher degree in Statistics, Mathematics, or a related quantitative field

## Benefits

Significant career development opportunities exist as the company grows. The position offers a unique opportunity to be part of a small, fast-growing, challenging and entrepreneurial environment, with a high degree of individual responsibility.

[Apply Now](#)

## Cross References and Citations:

1. Associate Director/Director - Analytics Consulting (Client Partner track) [Botanyjobs Jobs New York Botanyjobs ↗](#)
2. Associate Director/Director - Analytics Consulting (Client Partner track) [Blockchainjobs Jobs New York Blockchainjobs ↗](#)
3. Associate Director/Director - Analytics Consulting (Client Partner track) [Philippinesjobs Jobs New York Philippinesjobs ↗](#)
4. Associate Director/Director - Analytics Consulting (Client Partner track) [Newyorkjobscareer Jobs New York Newyorkjobscareer ↗](#)
5. Associate Director/Director - Analytics Consulting (Client Partner track) [Physicianjobsnearme Jobs New York Physicianjobsnearme ↗](#)
6. Associate Director/Director - Analytics Consulting (Client Partner track) [Photographerjobs Jobs New York Photographerjobs ↗](#)
7. Associate Director/Director - Analytics Consulting (Client Partner track) [Taiwanjobs Jobs New York Taiwanjobs ↗](#)
8. Associate Director/Director - Analytics Consulting (Client Partner track) [Economicjobs Jobs New York Economicjobs ↗](#)
9. Associate Director/Director - Analytics Consulting (Client Partner track)

**NzjobscareerJobs New YorkNzjobscareer** ↗

**10. Associate Director/Director - Analytics Consulting (Client Partner track**

**Nutritionistjobs Jobs New YorkNutritionistjobs** ↗

**11. Associate Director/Director - Analytics Consulting (Client Partner track**

**Servicemanagementjobs Jobs New YorkServicemanagementjobs** ↗

**12. Associate Director/Director - Analytics Consulting (Client Partner track Denverjobs**

**Jobs New YorkDenverjobs** ↗

**13. Associate Director/Director - Analytics Consulting (Client Partner track**

**Shanghaijobs Jobs New YorkShanghaijobs** ↗

**14. Associate Director/Director - Analytics Consulting (Client Partner track**

**Latinamericajobscentral Jobs New YorkLatinamericajobscentral** ↗

**15. Associate Director/Director - Analytics Consulting (Client Partner track**

**Communityjobs Jobs New YorkCommunityjobs** ↗

**16. Associate Director/Director - Analytics Consulting (Client Partner track**

**Anyeventhire Jobs New YorkAnyeventhire** ↗

**17. Associate Director/Director - Analytics Consulting (Client Partner track Emailjobs**

**Jobs New YorkEmailjobs** ↗

**18. Associate Director/Director - Analytics Consulting (Client Partner track**

**MobileappjobsJobs New YorkMobileappjobs** ↗

**19. Associate director/director - analytics consulting (client partner track Jobs New**

**york** ↗

**20. AMP Version of Associate director/director - analytics consulting (client partner**

**track** ↗

**21. Associate director/director - analytics consulting (client partner track New york**

**Jobs** ↗

**22. Associate director/director - analytics consulting (client partner track Jobs New**

**york** ↗

**23. Associate director/director - analytics consulting (client partner track Job Search**

**↗**

**24. Associate director/director - analytics consulting (client partner track Search** ↗

**25. Associate director/director - analytics consulting (client partner track Find Jobs** ↗

Source: <https://us.expertini.com/jobs/job/associate-director-director-analytics-consulting-new-york-tiger-analytics-10440-3835/>

Generated on: 2024-05-02 by Expertini.Com