# **United States Jobs Expertini®**

### Associate Director, Individual Philanthropy, Pratham USA

## **Apply Now**

Company: Charity Search Group

Location: New York County, New York

Category: other-general

Position Title: Associate Director, Individual Philanthropy

Position: Full-Time, Remote, Exempt

Location: This is a remote role based in New York - which will require flexibility to travel as needed.

Salary: \$100,000 - \$120,000 based on experience. The position is full-time with competitive compensation and benefits commensurate with the US market in the social impact field.

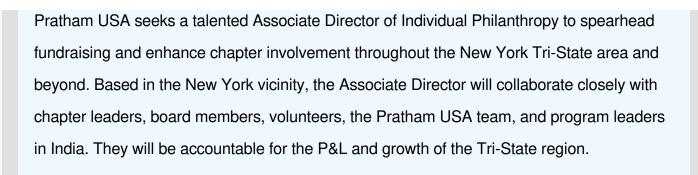
**About Pratham** 

Established in 1995 to provide education to children in Mumbai slums, Pratham (which means "first" in Sanskrit) is now one of the largest and most successful non-governmental education organizations in India. Working in collaboration with governments, communities, parents, teachers, and volunteers, we focus on innovative interventions to address gaps in the education system. The clarity of our mission—"every child in school and learning well"—drives our focus to make an impact on the lives of India's children and extends from our leadership to our team in the field.

With operations in 21 of India's 29 states, Pratham reaches millions of children and youth each year, from Kashmir to Tamil Nadu. Our methods have also spread beyond India's borders through ASER (Annual Status of Education Report), India's largest citizen-led assessment which has inspired parallel assessments of children's learning in fourteen countries across the world.

Pratham USA is an organization that relies on the dedication and efforts of volunteers, operating through 13 chapters spread across the United States. These chapters actively promote awareness and gather financial support for our on-the-ground initiatives. By receiving a prestigious four-star rating, the highest achievable, from Charity Navigator, Pratham USA is positioned within the top 3% of all nonprofit organizations in the nation. This achievement is a testament to our responsible financial practices, unwavering commitment to accountability, and transparent operations.

The Role



Responsibilities

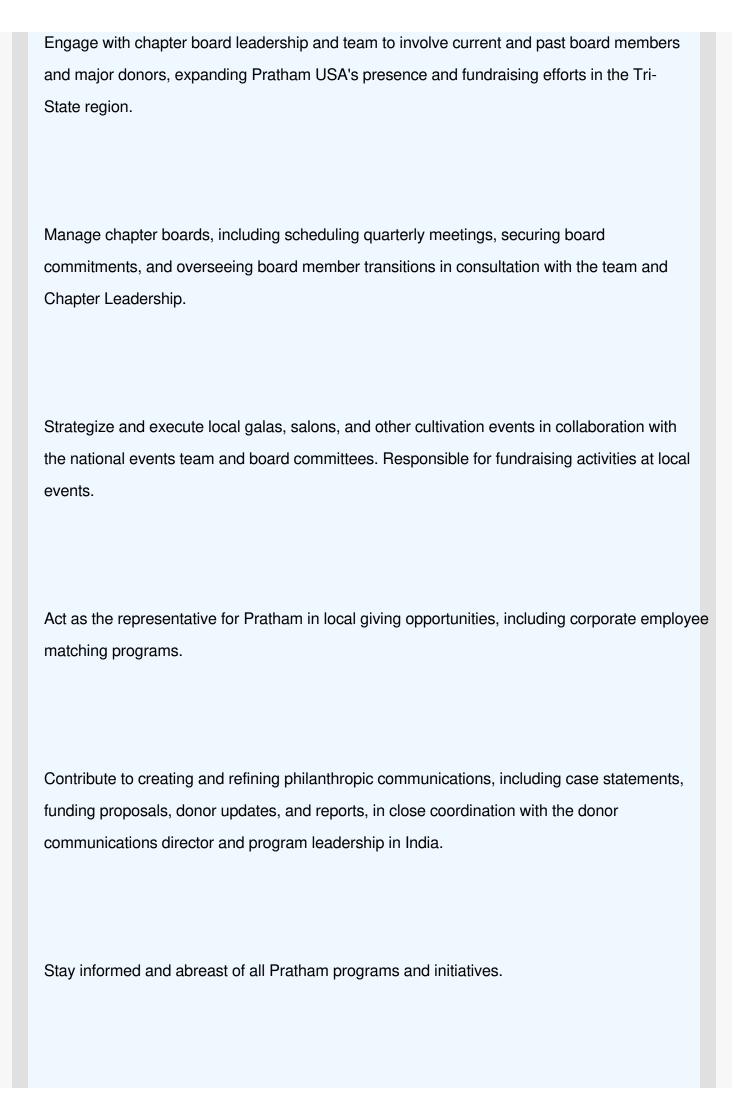
Collaborate with chapter leadership to devise and execute comprehensive engagement and fundraising strategies, ensuring continued revenue growth.

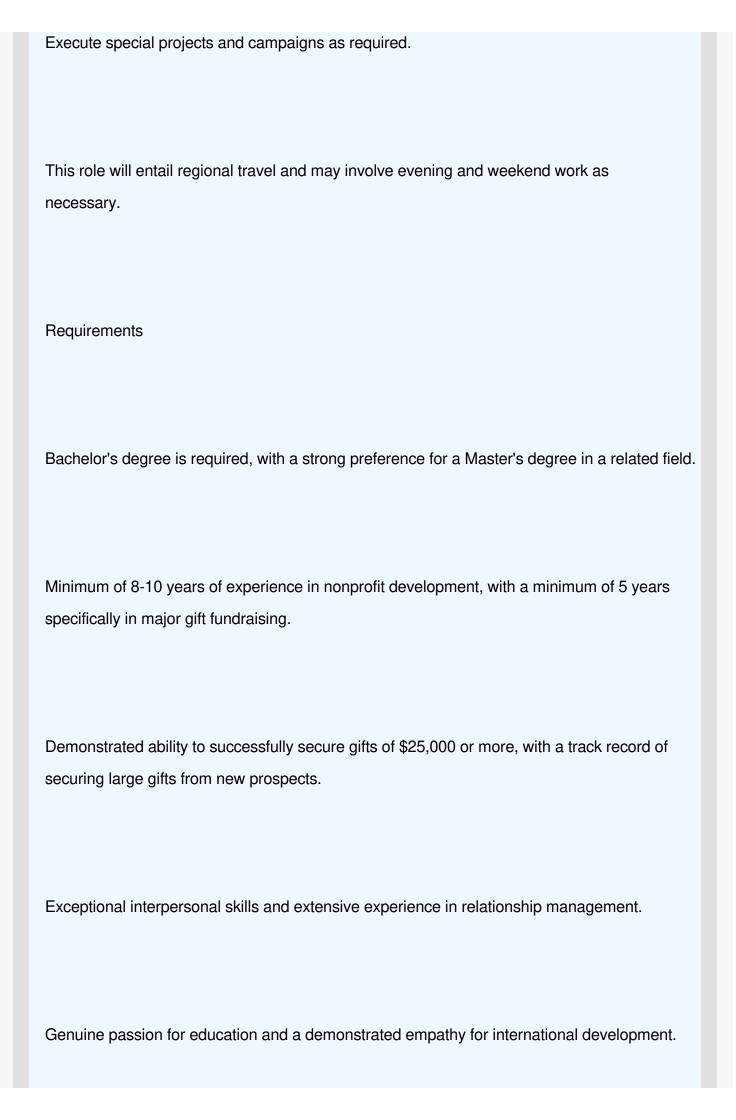
Develop and implement a three to five-year plan to achieve chapter revenue targets.

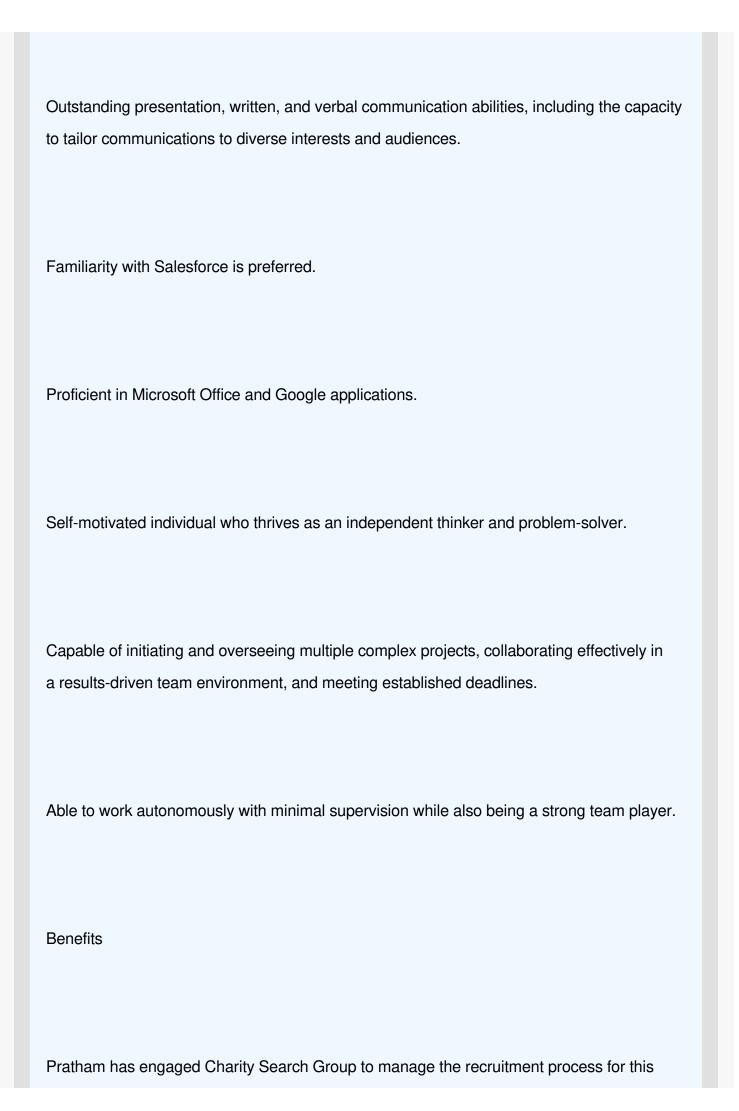
Pratham USA aims to increase philanthropic contributions from individuals, corporations, and foundations to \$40 million by 2026.

Personally nurture and oversee a portfolio of mid-level and major donors, while identifying new contributors from the Tri-State area to foster enduring relationships and enhance their giving.

Take ownership of fundraising objectives and targets for Galas and major events.







position. To apply, kindly submit your application through the provided link. For inquiries or accommodation needs during the application process, please reach out to Orlisha Fox at (url removed) or visit.

Pratham is an Equal Opportunity Employer. We value a diverse workplace and strongly encourage women, people of color, LGBTQ+ individuals, people with disabilities, members of ethnic minorities, foreign-born residents, and veterans to apply. We celebrate diversity and are committed to creating an inclusive environment for all employees.

## **Apply Now**

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