

United States Jobs Expertini®

AVP Underwriter - Surety

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Company: Selby Jennings

Location: United States

Category: business-and-financial-operations

My client is a prominent player in the global reinsurance market, providing innovative risk management solutions to clients worldwide. With a commitment to excellence and a focus on long-term partnerships, the company strives to deliver exceptional value and stability in an ever-evolving insurance landscape.

Job Description: The Assistant Vice President (AVP) of Surety Underwriting for North America plays a pivotal role in driving the growth and profitability of the Surety business within the region. Leveraging expertise in underwriting and risk assessment, the AVP leads a team of talented professionals to deliver best-in-class solutions to clients while adhering to company strategic objectives and underwriting standards.

Key Responsibilities:

- Underwriting Leadership:** Provides strategic direction and guidance to the surety underwriting team, ensuring alignment with company goals and objectives.
- Portfolio Management:** Oversees the underwriting process for surety risks, including analysis, evaluation, and pricing, to maintain a balanced and profitable portfolio.
- Relationship Management:** Cultivates and maintains strong relationships with brokers, clients, and internal stakeholders to drive business development and ensure client satisfaction.
- Risk Assessment:** Assesses and underwrites complex surety risks, making sound underwriting decisions based on thorough analysis and risk evaluation.
- Product Development:** Collaborates with product development teams to innovate and enhance surety products and solutions to meet evolving client needs and market demands.
- Team Development:** Mentors and develops underwriting team members, providing training, guidance, and support to foster professional growth and ensure operational excellence.

Qualifications: Bachelor's degree in Business, Finance, Risk Management, or

related field; MBA or other advanced degree preferred. Minimum of 8 years of experience in surety underwriting, with a proven track record of success in leadership roles. Strong technical underwriting skills with expertise in analyzing complex surety risks. Excellent communication, negotiation, and relationship management skills. Strategic thinker with a deep understanding of the North American insurance market and regulatory environment. Ability to lead and inspire a team, driving performance and fostering a culture of collaboration and innovation. Professional designations such as CPCU, AFSB, or equivalent are a plus.

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