

United States Jobs Expertini®

B2B Outside Sales - 80K +

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Company: Bath Fitter

Location: Tallahassee

Category: other-general

Working at Bath Fitter, in this role you will be securing Commercial Sales while getting clients excited about our premium product.

If you enjoy planning, developing and implementing all aspects of the Commercial Account Management process. We want to meet you!

What is in it for you:

- Established Company: 40 years in business and still growing with 100's of locations across North America
- Competitive Pay: Base Salary + Uncapped Commission, Earning Potential \$65-80K+ Annually
- Company vehicle, iPad, Cell phone
- Great Benefits: Medical/Dental/Vision, Life Insurance, 401K & Profit Sharing, Paid Holidays, Paid Time Off.
- Growth Potential: We promote from within, with additional training programs available

Responsibilities:

Identify and Target Prospects, Research, identify and solicit prospective accounts.

Qualifications: Demonstrated success as a Top Performer in Solution Sales, Business Relations and Customer Relations. A proven track record in meeting and exceeding Commercial Sales targets and other KPI's. Experience presenting business proposals to C-level prospects and clients

Education: College degree in a business-related field, MBA would be an asset Join the Bath

Fitter team and embark on a journey where your skills will be celebrated, your ambition rewarded, and your potential unleashed.

If you're ready to make waves in the world of commercial sales and help our customers fall in love with their baths all over again, don't wait! Apply now and let's create a future of success together.

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