

## Business Development Manager

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Company: Freight Appointments

Location: United States

Category: other-general

**Job Advertisement:** Business Development Manager, LA Are you an experienced Business Development Manager looking for a new opportunity in the freight forwarding industry? Look no further! We are currently seeking a dynamic and results-driven individual to join our clients team as the Business Development Manager for their LA office.

**About Our Client** They are a leading freight forwarding company that specializes in providing reliable and efficient logistics solutions to their clients. With years of industry experience, they have built a strong reputation for delivering exceptional customer service and exceeding their clients' expectations.

**Job Description** Develop and execute strategic business development plans to drive growth and increase market share. Identify and cultivate new business opportunities within the LA region. Build and maintain strong relationships with key clients and stakeholders. Collaborate with internal teams to ensure seamless execution of client projects. Stay up-to-date with industry trends and competitor activities.

**Why Join Our Clients Team?** Competitive salary package with great commission potential. Opportunity to work with a market leader in the freight forwarding industry. Collaborative and supportive work environment. Clear career progression opportunities. Exciting company culture with regular team-building activities.

**Location Highlights** Located in sunny Los Angeles, their office offers a vibrant and diverse work environment. Enjoy the beautiful weather, stunning beaches, and a thriving arts and entertainment scene. LA is known for its diverse culinary options, ranging from world-class restaurants to food trucks serving up delicious international cuisine. With easy access to outdoor activities, including hiking, surfing, and biking, there is always something to do in this dynamic city.

**How to Apply** To apply for this position, please email your resume to

thomas@freightappointments.com. Please include Business Development Manager, LA in the subject line of your email.

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