

United States Jobs Expertini®

Chief Lending Officer - To 175K - Sulfur Springs, TX - Job 3257

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Company: The Symicor Group

Location: Sulphur Springs, Texas

Category: business-and-financial-operations

Chief Lending Officer – To \$175 – Sulfur Springs, TX – Job # 3257

Who We Are

The Symicor Group is a boutique talent acquisition firm based in Lincolnshire, IL & San Antonio, TX. Our nationally unique value proposition centers around providing the very best available banking and accounting talent. In fact, most of our recruiters are former bankers or accountants themselves!

We know how to evaluate the very best banking and accounting talent available in the market. Whether you are a candidate seeking a new opportunity or a bank or company

president trying to fill an essential position, The Symicor Group stands ready to deliver premium results for you.

The Position

Our bank client is seeking to fill a Chief Lending Officer role in the Sulfur Springs, TX area. The successful candidate will be maintaining our existing loan portfolio and meeting production targets by nurturing our current referral base and developing new channels to achieve results while creating a friendly and welcoming experience for our customers.

The position includes a generous salary of up to \$175K and an excellent benefits package. (This is not a remote position).

Chief Lending Officer responsibilities include:

Leading sales/lending efforts for commercial, specialty, and consumer lending.

Providing leadership and coaching to all lenders while partnering with credit and loan processing teams.

Leading lending team for in-market commercial and consumer lending through developing and mentoring team to achieve production goals.

Managing the internal sales team responsible for processing inbound referral calls on Specialty loan applications/products.

Oversight and management of lending pipeline for commercial, specialty, and consumer lending.

Managing Loan requests as received from the application process and managing Loan Delinquency for all types of loans.

Working closely with and keeping the CEO and Senior Management informed on all major issues within the Sales teams.

Ensuring that appropriate action steps are taken for each delinquent loan/relationship.

Developing and maintaining calling programs for commercial and consumer loan prospects, loan customers, and centers of influence.

Partnering with Commercial Lenders and Branch Managers to promote the cross-selling of all Bank Products and services to loan customers.

Participating in Community Re-Investment Act (CRA) activities for the Bank.

Helping monitor asset quality in the loan portfolio on an ongoing basis.

Assisting either internal or external auditors in performing analysis on the bank's loan portfolio.

Who Are You?

You're someone who wants to influence your own development. You're looking for an opportunity where you can pursue your interests and your passion. Where a job title is not considered the final definition of who you are, but merely the starting point for your future.

You also bring the following skills and experience:

Bachelor's Degree with an emphasis in Business, Accounting, or Finance. Master of Business Administration preferred.

Ten years of commercial banking experience with a minimum of five years related to commercial credit review or commercial credit experience.

Direct lending and lending/sales management experience ideal.

Experience with Consumer Lending is ideal as well.

Demonstrated leadership ability.

Excellent written and verbal communication, organization, and interpersonal skills.

Must have excellent problem-solving and decision-making skills, the ability to prioritize multiple tasks, and be able to work independently with minimal supervision.

Proficient in Windows Office Suite (Word, Excel, PowerPoint).

The next step is yours. Email us your current resume along with the position you are considering to:

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