

United States Jobs Expertini®

Consumer Sales Specialist

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Company: Windstream

Location: United States

Category: installation-maintenance-and-repair

Ability to Earn \$70 - \$99K annually (and greater) *Base + commission Health benefits, paid training, paid time off, 401K and more About Us: Windstream is a leading provider of advanced network communications and technology solutions for consumers, small businesses, enterprise organizations and carrier partners across the U.S. Windstream offers bundled services, including broadband, security solutions, voice, and digital TV to consumers. The company also provides data, cloud solutions, unified communications and managed services to business and enterprise clients. The company supplies core transport solutions on a local and long-haul fiber-optic network spanning approximately 150,000 miles. What You'll Do: As a Consumer Outside Sales Specialist, you will sell Windstream products and services to customers in a designated territory. In this position you will go door to door (home to home) to speak with potential customers, complete orders, ensure service activation, set up accurate billing and then follow-up to ensure customer satisfaction. As a specialist you are expected to meet product and service sales quotas and to attend Windstream special events to build your network and increase your sales opportunities Do You Have: Excellent customer service and organizational skills. Valid driver's license and a good driving record. Strong interpersonal skills and the ability to connect with others. Self-motivation and a desire for success. Ability to work outdoors in all weather conditions and cover terrains ranging from paved, gravel, dirt, and hilly roads. Even Better: Sales experience. Bi-lingual, a plus. Our Benefits: Medical, Dental, Vision Insurance Plans 401K Plan Health & Flexible Savings Account Life and AD&D, Spousal Life, Child Life Insurance Plans Educational Assistance Plan Identity Theft, Legal, Auto & Home and Pet Insurance <https://windstreambenefits.com> Windstream CIB Statement

Connecting people in a world of infinite possibilities. Windstream cultivates a workplace culture where innovation and belonging are the cornerstones of our success. We are dedicated to empowering every member of our team to contribute their unique talents and perspectives, fostering an environment where creativity and innovation flourish. Together, we strive to build a more welcoming and connected future, both within our organization and in the broader community we serve. Our Employee Resource Groups: · WinVets – Veteran Employee Resource Group· WOW – Women Employee Resource Group· WINPRIDE – LGBTQ+ Employee Resource Group· WBPN – Black Professional Resource Group· WARG – Ability Resource Group· LaFamilia –Hispanic Resource Group

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