

United States Jobs Expertini®

Content Assistant

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Company: NOV

Location: Houston

Category: office-and-administrative-support

JOB DESCRIPTION

About NOV and Rig Technologies

NOV is a leading provider of technology, equipment, and services to the global oil and gas industry that supports customers' full-field drilling, completion, and production needs. Since 1862, NOV has pioneered innovations that improve the cost-effectiveness, efficiency, safety, and environmental impact of oil and gas operations. We're continually pushing our own standards higher to deliver the safest, most efficient, and most reliable drilling solutions in the world. Join us as we continue to power the industry that powers the world.

NOV Rig Technologies makes and supports the world's most advanced drilling solutions. To learn more about Rig Technologies products and services, please visit us at <https://www.nov.com/about/our-company-structure/rig>

PRIMARY RESPONSIBILITIES

Manage pricing infrastructure of assigned product lines

Develop and implement well-defined pricing policies that capture critical pricing decisions, owners, approval levels, and exception processes

Manage the roll out of and train/counsel colleagues on the use of pricing methods

Gather, analyze, and assess competitive pricing intelligence to help make pricing and product positioning decisions

Manage the setting of retail rates, item price codes and maintain them in global ERP system

Manage global portfolio price changes and individual client re-pricing based on profitability and claims experience

Collaborate with product line managers, sales, product managers, operations, finance, and others across the organization to set objectives and execute the development and deployment of pricing models and processes

Present pricing models, recommendations, and outcomes to senior management in a clear, concise, and actionable format

Maintain the security and confidentiality of pertinent information

Support automation through business intelligence

Support customer services and inside sales on tactical pricing needs

Provide input and proposed pricing recommendations for price changes for existing offerings as well as new products, along with proposed pricing for solution sets based on value and competitive positioning.

Maintain NOV Aftermarket ERP system to ensure worldwide pricing is accurate across the global organization

Update worldwide currency exchange program monthly to ensure pricing is accurate across the global organization based on multiple global currencies exchange rates

Develop, analyze, and report on key pricing metrics

FACILITY/GROUP SPECIFIC RESPONSIBILITIES

Strong analytical skills

EDUCATION & EXPERIENCE QUALIFICATIONS

High School Diploma or GED Equivalent

4 Year Degree in Supply Chain or comparable field preferred

2+ years' experience or equivalent knowledge / education in pricing

JOB REQUIREMENTS

Knowledge in business pricing strategies

BEHAVIORAL COMPETENCIES

Excellent Written Communication

Timely Decision Making

Priority Setting

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