

# United States Jobs Expertini®

## Director, International Trade Compliance

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Company: CAMP Systems International, Inc.

Location: United States

Category: other-general

Overview: CAMP Systems is the leading provider of aircraft compliance and health management services to the global business aviation industry. CAMP is the pre-eminent brand in its industry and is the exclusive recommended service provider for nearly all business aircraft manufacturers in the world. Our services are delivered through a “SaaS plus” model and we support over 20,000 aircraft on our maintenance tracking platform and over 31,000 engines on our engine health monitoring platform. Additionally, CAMP provides shop floor management ERP systems to over 1,300 aircraft maintenance facilities and parts suppliers around the world. CAMP has grown from a single location company in 2001, to over 1,300 employees in 13 locations around the world. CAMP’s relationships with business aircraft manufacturers, aircraft maintenance facilities, and parts suppliers place it in a unique position to understand how current offline information flows in the business aviation industry to introduce friction to the global market for business aviation parts and services. CAMP is building a digital business that will streamline the exchange of parts and services and create substantial value for both CAMP and the aviation industry at large. CAMP is an exciting company to work for, not only because of its future growth prospects, but also because of its culture. Smart, motivated people, who want to take initiative, are given the opportunity and freedom to make things happen. CAMP is part of the Hearst Business Media portfolio. Job Summary: CAMP Systems International is currently in search of a Director of International Trade Compliance! Do you have experience with International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR)? Come join our growing team! In this position, you will work to develop policies and manage internal

export and import controls to ensure compliance with US and foreign regulations. You will maintain all applicable trade/compliance records in accordance with regulatory requirements and support investigations and resolving compliance issues, questions, and complaints. Additionally, you will create and maintain training and audit assessment programs to ensure implementation and effectiveness of internal controls.

**Responsibilities:** Develops and manages comprehensive internal export and import controls and policies to ensure compliance with US and foreign regulations to ensure the company and each of its subsidiaries, affiliates and partners comply fully with all applicable trade laws. Understands business/operational processes for assuring trade compliance through reviews for technical data and reviews of applications and services. Maintains applicable trade compliance records in accordance with regulatory requirements. Ensures that all products and technologies are classified correctly under the EAR. Supports in investigating and resolving compliance problems, questions, or complaints. Maintains training and audit assessment programs to ensure implementation and effectiveness of internal controls. Maintains awareness of changing export control laws and regulations and provides analysis regarding applicability and impact to company products and technologies, as well as existing company export policies and procedures. Facilitates Know Your Customer (KYC) program. Exercises good judgement to seek executive support and guidance as needed, including collaborating on decisions that have the potential to be high visibility or impact. Monitors legal and regulatory changes that impact the company's businesses. May perform other duties on an ad hoc basis, including process improvement projects.

**Requirements:** Bachelor's degree with at least 5 years of relevant experience, or 3 years of relevant experience with a master's degree. U.S. citizen with ability to obtain and a Department of Defense (DOD) Secret Security Clearance. Strong knowledge of the International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR). Must be able to interface effectively with internal and external parties at all levels. Demonstrate excellent interpersonal and communication (written and verbal) skills. Demonstrate highly collaborative work style, success in resolving difficult situations and effective communication with all levels of stakeholders. Demonstrate strong problem solving and analytical skills. Familiarity with drafting and submitting export licenses and agreements, interpreting and providing guidance on US ITAR and EAR regulations for the licensing of commodities, technologies and defense services. Familiarity with ITAR exemptions and EAR exceptions for export transactions. Experience providing training to export licensing personnel and functional requesters. Proficient in the use of Microsoft Office

products Possesses the ability to work successfully in cross-functional teams CAMP is committed to creating a diverse environment and is proud to be an affirmative action and equal opportunity employer. We understand the value of diversity and its impact on a high-performance culture. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, disability, age, sexual orientation, gender identity, national origin, veteran status, or genetic information. CAMP is committed to providing access, equal opportunity, and reasonable accommodation for individuals with disabilities in employment, its services, programs, and activities. To request reasonable accommodation, please contact [hr@campsystems.com](mailto:hr@campsystems.com). All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin, age, sexual orientation, gender identity, disability or veteran status EOE

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