

United States Jobs Expertini®

Director of Acquisitions

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Company: Omega Holdings

Location: Irving

Category: other-general

Omega Holdings is private equity-owned leading distributor of air conditioning and other high demand aftermarket components to a broad range of light-duty and heavy-duty vehicle end markets. Omega has created a unique, market leading platform in the automotive aftermarket with numerous opportunities to apply its repeatable playbook to grow both organically and through acquisition. We are hiring a Corporate Development Associate to support our M&A efforts as well as our corporate Finance department which oversees our portfolio companies.

With our product portfolio, dedication to quality, entrepreneurial setting, and competitive strength, we offer a great place to build a lasting career.

Position Summary:

The corporate headquarters for Omega Holdings requires a versatile and high-performing individual to help drive our inorganic growth. The individual will have the opportunity to work across several divisions within the company and provide exposure to the full M&A cycle. This role will report to the CFO/COO and be based out of our Texas HQ (relocation for the right candidate).

Duties/Responsibilities:

Research and source new deal flow opportunities to expand the M&A deal pipeline

Execute on deal structuring, negotiation, due diligence, and integration efforts

Prepare, communicate and guide the process, timeline, and key deliverables

Monitor and track acquisition targets, including creating company profiles and analysis

Oversee global 'exploration', defining new markets and market entry strategies

Support the execution of mergers, acquisitions, and integration processes

Lead market research and develop client and competitive profiles

Desired Professional Skills and Experience:

10+ years of work experience ideally in sales, investment banking, management consulting firm or corporate finance/development/strategy/finance division

Undergraduate degree required; MBA is a plus

Patience and ability to excel under pressure, handling multiple requests often with tight deadlines

Knowledge of accounting and finance principles and previous financial reporting/modeling systems

Strong organizational and analytical skills

Extensive experience working with raw data sets with Microsoft Excel or similar analytical program preferred

The ability to present and communicate work effectively to management and business owners

Outstanding communication skills in both written and verbal expression

Distribution, manufacturing, or retail Industry experience is a plus, but not required

Omega Holdings is an equal opportunity employer.

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