

# United States Jobs Expertini®

## Director of Sales

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Company: Quotacom

Location: United States

Category: other-general

Are you ready to join the forefront of precision medicine and genomics-driven innovation? Quotacom is proud to be partnered with a pioneering life science scale up who are playing in NGS, Proteomics, Single Cell , Long Read Sequencing, Transcriptomics who are seeking a dynamic Sales Leader to scale the organisation globally. As a frontrunner in next-generation sequencing and genetic diagnostics, our partner is experiencing rapid global expansion, particularly in South Asia, Africa, and North America. This is your unique opportunity to collaborate with a diverse team of scientists, entrepreneurs, and global leaders within a fast-paced and entrepreneurial environment. Having secured over \$200 million in funding and displaying continuous hyper-growth, our partner is now searching for an accomplished Sales Leader to further expand their commercial activities in the Bay Area. Join us on an exhilarating journey to democratize personalized medicine and revolutionize drug discovery. Your role will be instrumental in leveraging our client's access to genomic, clinical, and phenotypic data, contributing to a meaningful impact on complex diseases and global healthcare. The ideal candidate will possess: Over 5 years of sales and business development experience. A track record of success in selling to key clients in the Pharmaceutical, Life Sciences Academia, and Biotech industries. Strong networking and relationship-building skills within Pharma, Biotech, and Academia. Experience in selling Genomic Testing and NGS products and services. A structured and entrepreneurial spirit, complemented by robust quantitative and analytical skills. Excellent written and verbal communication skills. A passion for delivering significant social impact, especially in healthcare. Willingness to travel nationally and internationally. This is your opportunity to make

a substantial contribution to the advancement of healthcare and be part of a company that shows no signs of slowing down in its mission to improve global health through cutting-edge genetic insights. If this sounds like a great match to your experience, please apply with your resume as soon as possible to [ad@quotacom.com](mailto:ad@quotacom.com) and we will be in contact to discuss the opportunity in more detail. At Quotacom, we take the security and privacy of your personal data very seriously, any data we hold will be in accordance with data protection legislation. Full details of our privacy notice can be found at [www.quotacom.com/privacy-notice/](http://www.quotacom.com/privacy-notice/)

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