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DoD Partner Manager

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Company: BRELYON

Location: United States

Category: other-general

Brelyon is an early-stage startup introducing the first-ever headset-free virtual display to replace multi-monitors in high-bandwidth applications like teleoperation, data visualization, and simulation training. The technology utilizes novel physics along with computational display techniques to create depth and panorama, emulating an IMAX-like experience in a 32" monitor form factor. Our goal is to enhance the human-computer experience by designing around light and the visual aspects of displays. We have already shipped hundreds of units worldwide and continue to focus on dominating the early adopter market. Reporting to the COO as we prepare to scale up the business, you will have the opportunity to play a key role in sourcing, developing, and closing deals, especially in the DoD and parallel verticals. The DoD Partner Manager will be responsible for planning, developing, and executing sales and program initiatives in defense. This position requires significant leadership, independence, and end-to-end project management skills, as well as a deep understanding of the DoD ecosystem and business development within that vertical.

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