

United States Jobs Expertini®

Engagement Lead in Analytics

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Company: ProcDNA

Location: Boston

Category: other-general

About ProcDNA

ProcDNA is an analytics and technology firm that started in South San Francisco in 2020.

We have rapidly grown to over 100 team members across South Francisco, Chicago, Boston, and Delhi (India).

The firm was started by leaders with over 80+ years of experience working on commercial analytics and technology projects. We focus on projects in the biopharma industry.

What we are looking for:

██████████ Engagement Lead in analytics to join our team. You are someone who has a good understanding of the pharmaceutical industry, has detailed knowledge of various datasets like LAAD, DDD, XPO, etc., enjoys working on complex data sets to help clients solve diverse real-world problems, and drive business performance, navigate risk, and develop pragmatic strategies through data-driven insights.

What you'll do:

██████████ Focus on leveraging emerging technologies and best business practices to solve some of the healthcare/pharma industry challenges.

Develop relations with the client leadership to act as a thought leader and propose new avenues for both client and ProcDNA growth in terms of offerings.

Work with clients to structure and model the data to solve complex business problems.

Design and run analysis for helping clients with strategic decision-making alongside managing the team internally. This would include designing, implementing, and improving statistical models, Business Intelligence, and other analytical tools.

Extensive experience in designing advanced healthcare analytics tools and delivering applications in Tableau, SAS, R, Alteryx, etc. to improve outcomes for patients while managing costs.

Develop and leverage an in-depth understanding of data and processes for better project delivery.

Create a structure around recurring tasks and operationalize them.

Work alongside clients to develop tailored solutions to create impactful outcomes.

Develop and implement innovative solutions along with coaching, guiding, and mentoring Team Leads in the team.

Have a Proactive and not Reactive approach to work when needed.

Build, and ideate internal offerings to help the company/team grow on aspects beyond project/client work.

Must have:

6+ years of relevant experience with healthcare/ pharma consulting and clients

Bachelor's or master's degree in engineering with strong academic performance.

Ability to work on and manage concurrent projects for multiple stakeholders with a quality-focused approach.

Able to understand, identify, and recommend reporting needs and improvements.

Strong verbal, written, and collaboration skills with the ability to articulate results and issues to internal and client teams.

Proven ability to work creatively and analytically in a problem-solving environment with minimal direction.

Individuals with experience in IC, Ops, Design, Implementation, Goal Setting, Sales Crediting, Eligibility, Contests, Award, Targeting, Call Planning, Sizing, Alignment, segmentation, etc.

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