

United States Jobs Expertini®

Entrepreneurial Agency Owner

[Apply Now](#)

Company: AAA-The Auto Club Group

Location: United States

Category: other-general

AAA - The Auto Club Group, is seeking ambitious, business-minded, and visionary Entrepreneurial Agency Owners to join our team! One of the Industry's BEST Compensation Packages Earning potential is unlimited through a 100% incentive-based compensation structure. Highly competitive new-business and renewal commission, complemented by bonus programs (see below) which help your business growth at all stages of your agency's development. The more you invest in your success, the more you can earn! 100% Economic interest in your agency! Robust, complementary lead programs linked to our membership databases! Education/Training Bonus Launch Bonus Marketing Reimbursement Agency Development Bonus (ADB) First 36 months – measured on a quarterly basis Agency Growth Bonus (AGB) Starts in year 3 (month 25) Benefits

- Start with a solid foundation: The EA model is designed to serve the needs of our members. There is much thought, data, and research that goes into our candidate selection, interview process, and agency location placement. We provide EAs with assistance on how to successfully launch and develop their agency into a sustainable and profitable business year over year.
- Step-by-step assistance: The core of your EA onboarding will be a detailed deployment plan providing guidance to ensure compliance with AAA protocols and standards.
- Comprehensive training: You will benefit from a personalized training program. Your individual curriculum will be tailored based on an assessment of your experience and background, ensuring you are equipped to be a successful EA. Mixing in-person with virtual training, the program may include core business skills, sales, customer service, products and systems.
- Resources to help you grow and evolve: As your business grows, you'll benefit from a myriad of resources to

help you secure licensed staff, manage financials and cash flows, develop and modify a business plan, and access to a network of experienced EAs and other business experts. Your AAA recruiter can review specifics with you.

Agency Owner Overview

This opportunity is for self-motivated, results-driven business people interested in building a profitable, multi-line insurance agency. You'll bring business or industry-relevant experience, and need a level of capital to ensure your agency delivers the service AAA—and our members—expect. You'll own and grow an insurance agency that serves new and prospective AAA Members. You'll sell property and casualty, life insurance and AAA memberships along with other products, to a well-defined and loyal client base.

Agency Owner Requirements

- Property & Casualty and Life & Health Insurance Licensing, preferred not required: If you don't have them, you must be willing to obtain at candidate's expense- AAA will provide a savings discount code.
- Review and completion of the Business Plan/Cash flow analysis (AAA provides assistance and guidance throughout this process)
- Learning & Development requirements will be (4 week 100% virtual training/live instructor class). \$4,000 education/training bonus upon completion- AAA branded Office
- \$75K proof of investable capital – (not a franchise fee- proof of funds available for investment into your own business- must be seasoned for 60 days).
- Must be able to pass background check-criminal history and credit/financial check

The Ideal Agency Owner

- You thrive at building relationships and enjoy the synergy of connecting and creating centers of influence.
- You have a strong desire and vision to own and develop a business which yields residual income.
- You are achievement-oriented with ambition and drive for long term growth & profitability.
- You excel when guiding and leading people to be successful.
- You are community minded and engage in positions of leadership.
- Honesty and ethics drive your core values.
- You have a strong sense of business, financial, and leadership acumen.

The Agency Owner day-to-day

You'll own and operate your own AAA-branded, brick-and-mortar sales location, complemented by a powerful web and social media presence. You'll sell AAA branded Property and Casualty, Meemic Insurance, and other products in our deep portfolio to a well-defined and loyal client base. You'll have an exciting opportunity to grow your business by cross-selling additional products to new members, as well as to thousands of existing members.

Products include

Property and casualty insurance. You'll sell Auto, Home, Renters, Umbrella, Flood, RV, Boat, Motorcycle, Specialty Vehicles and Commercial Lines. Because we always strive to do what's right for our members, you'll also have access to brokered products from multiple, national and regional A rated leading carriers to help you serve a wide variety of needs.

Life

Insurance- You'll sell Term, Universal Life, Whole Life and Annuities. Founded in 1969 and affiliated with AAA, AAA Life Insurance Company has an A- rating (Excellent), which is the 4th highest ranking out of 16, by A.M. Best Company as of September 2016. Banking services- You'll offer auto loans and credit cards as a representative of the only AAA Club with a federal banking charter. AAA Membership- You'll offer programs for autos, bicycles, RVs and motorcycles. People value their AAA Membership for access to our trusted roadside assistance, and for the more than 126,000 opportunities to save on dining, shopping, hotels, rental cars, travel events and auto care. About AAA: A century-plus of "doing what's right" Created in 1902, AAA today is a federation of 30 affiliated clubs serving over 60 million members in the United States, Canada, Puerto Rico and the U.S. Virgin Islands. The Auto Club Group is the second largest in the federation. It serves over 14 million AAA Members in 14 states. Driven by a vision to "do what's right," we've grown to provide a variety of services and benefits when and where our members need them. We focus on the "big things" in life: safety and security, insurance, personal finance and quality time.

[Apply Now](#)

Cross References and Citations:

1. [Entrepreneurial Agency Owner Maintenancejobs Jobs United States Maintenancejobs](#) ↗
2. [Entrepreneurial Agency Owner Tradingjobs Jobs United States Tradingjobs](#) ↗
3. [Entrepreneurial Agency Owner Executivejobsnearme Jobs United States Executivejobsnearme](#) ↗
4. [Entrepreneurial Agency Owner Beijingjobs Jobs United States Beijingjobs](#) ↗
5. [Entrepreneurial Agency Owner Searchcanadajobs Jobs United States Searchcanadajobs](#) ↗
6. [Entrepreneurial Agency Owner Fresherjobs Jobs United States Fresherjobs](#) ↗
7. [Entrepreneurial Agency Owner losjobs Jobs United States losjobs](#) ↗
8. [Entrepreneurial Agency Owner Craftsjobs Jobs United States Craftsjobs](#) ↗
9. [Entrepreneurial Agency Owner Bangladeshjobs Jobs United States Bangladeshjobs](#) ↗



10. Entrepreneurial Agency Owner School jobs near me Jobs United States

School jobs near me ↗

11. Entrepreneurial Agency Owner Insurance jobs Jobs United States Insurance jobs ↗

12. Entrepreneurial Agency Owner Public relations jobs Jobs United States

Public relations jobs ↗

13. Entrepreneurial Agency Owner Search European jobs Jobs United States

Search European jobs ↗

14. Entrepreneurial Agency Owner Minneapolis jobs Jobs United States Minneapolis jobs



15. Entrepreneurial Agency Owner Australia careers Jobs United States Australia careers



16. Entrepreneurial Agency Owner Norway jobs Jobs United States Norway jobs ↗

17. Entrepreneurial Agency Owner Seattle job search Jobs United States Seattle job search



18. Entrepreneurial Agency Owner Truck jobs near me Jobs United States Truck jobs near me



19. Entrepreneurial agency owner Jobs United states ↗

20. AMP Version of Entrepreneurial agency owner ↗

21. Entrepreneurial agency owner United states Jobs ↗

22. Entrepreneurial agency owner Jobs United states ↗

23. Entrepreneurial agency owner Job Search ↗

24. Entrepreneurial agency owner Search ↗

25. Entrepreneurial agency owner Find Jobs ↗

Source: <https://us.expertini.com/jobs/job/entrepreneurial-agency-owner-united-states-aaa-the-auto-club-gr-2591-15714/>

Generated on: 2024-05-01 by Expertini.Com