

# United States Jobs Expertini®

## Finance Director, Ecommerce

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Company: Remotivate LLC

Location: United States

Category: other-general

### **Hello, Accounting Directors!**

My name is Sam and I am the CEO at EcomCFO - EcomCFO is an outsourced CFO and Financial Services firm providing best-in-class service to high-growth e-commerce companies, with 10MM+ revenue. Founded in 2019, we are a fully remote firm, based in Austin TX.

Learn more about our team and offerings here:

As Director of Accounting, you will lead multiple teams of Accountants, Bookkeepers, and other specialists providing outsourced accounting services to a portfolio of ecommerce clients.

Success in this role will require both depth and breadth of experience. You will have demonstrable mastery of both financial and operational aspects of inventory and logistics, supply chain management, manufacturing, and e-commerce revenue operations. Your expertise in the application of GAAP within ecommerce, consumer packaged goods, and retail environments will be a cornerstone of your ability to lead and mentor your team and provide guidance to your clients.

Your previous, progressive experience as a Director of Accounting, Controller, VP of Financial Operations, or similar fractional role in financial services will highlight your success building out financial operations and multi-department accounting teams for growth-oriented companies with a significant ecommerce presence.

Someone who is successful in this role will have exceptional organizational skills, attention to, and capacity for retaining details to manage accounting operations across 15-20 clients via 5-10 direct reports. You will lead a fractional finance and accounting team, making sure that

everything is attended to and running smoothly. You will be passionate about learning, curious by nature, and a determined puzzle solver. You appreciate and thrive in an environment where no two days are ever the same.

This role is a full-time, remote position.

## **Requirements**

**We are looking for an Accounting Director specifically with these requirements:**

Excellent written and verbal English communication skills.

Bachelor's degree required. MBA or CPA desired.

10+ years of progressive experience building accounting and financial operations and leading accounting teams for 10MM+ ecommerce and/or retail companies, or: equivalent experience leading client facing teams within the financial services/accounting industry.

Mastery of GAAP and its application to supply chain management, inventory, logistics, and revenue and expense recognition, all in an ecommerce environment.

Expertise required in ERP systems, QBO and Netsuite desired; Excel; Shopify and Amazon Seller Central; project management tools; additional Saas and systems used in a modern financial operations environment

Must be professional and polished and able to present complex financial information in language readily understandable by a variety of internal and external constituencies.

Strong leadership and communication skills, with the ability to collaborate effectively across teams; Excellent analytical, problem-solving, and decision-making skills

**Your responsibilities will include (but are not limited to):**

Principal ownership of accounting service delivery for a portfolio of client companies including the management of multiple internal and external accounting teams in the provision of weekly, monthly, and year-end accounting activities.

Ability to speak comfortably and accurately to matters at the intersection of GAAP, accounting, and client operations with both internal and external constituencies including client executives, boards of directors, commercial contacts, and external CPA's.

Maintains a deep and fundamental understanding of how each client's operations translate into specific numbers on the profit and loss and balance sheet; demonstrates mastery of GAAP, materiality, and each client's level of conformity.

Management of team staffing resources to ensure timely, accurate deliverables; but also balanced workloads, client rotation, and growth and development opportunities.

Offering subject matter expertise and fostering an ask-me-anything, learning-first work environment.

Leads and contributes to the development and management of processes to ensure timely and accurate delivery of all periodic reporting, client onboarding, audits, and other deliverables with an emphasis on continuous improvement, process reassessment, development, and streamlining.

Leadership in the development and management of client knowledge base standards including client process documentation, and internal accounting standards, processes, training materials, and guides.

Ability to 'see' beyond the surface and uncover unseen accounting issues; assess client financial operations and identify areas for improvement and optimization; institution of new processes, and solutions, and elevation of important findings to the broader team as teachable moments or case studies.

## **Benefits**

### **Growth Opportunities/Perks:**

PTO - 15 days during the first year, 20 days afterward

401(k) & company match (3%) >>> US only

Annual performance bonus

We offer a budget for external courses and training

Annual company retreat

Fully remote role

## **This Position Is Perfect For You If...**

### **You're Client-Oriented and an Excellent Communicator.**

You prioritize your clients and their needs as your number one focus. With excellent interpersonal, written, and verbal skills, you can simply articulate complex topics, ensuring clear communication and alignment of all stakeholders toward a common goal.

### **You're a Detailed-Oriented Problem Solver.**

You possess strong analytical skills and a meticulous approach to problem-solving. With keen attention to detail, you can identify inefficiencies in strategies and develop creative solutions based on your analysis and observation.

### **You're Self-Motivated.**

Don't need a micromanager to keep you on track. You have the ability to motivate yourself and also motivate your clients and team in a positive way to get great results.

### **What we do:**

Please check us out to get an understanding of the service you'll deliver:

Our hiring process is made up of four parts, so please be aware that you will need to dedicate time for a questionnaire, a video, and two 1-on-1 interviews.

Thank you for taking the time to consider this position. I look forward to hearing from you soon!

Sam

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