

# United States Jobs Expertini®

## Financial Analyst

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Company: Best Life Brands

Location: United States

Category: other-general

The Financial Analyst performs financial leadership duties as a strong communicator and skilled financial and operational analyst focused on producing insightful analysis and reporting and leading company accounts receivable collections efforts. The Financial Analyst produces thorough financial and operational reports for senior managers to help improve our operational efficiency and aid in our continued growth. The Financial Analyst also contributes to the annual budgeting process. The Financial Analyst also drives reduction of outstanding Accounts Receivable through effective deployment of employee resources and processes, as well as leads timely and impactful financial/accounting franchisee support.

**Accountabilities of the Financial Analyst**

- Provide comprehensive financial and operational reports and analysis to senior managers including appropriate data-based insights and conclusions
- Drive reduction in company's outstanding Accounts Receivable by developing processes and reporting to identify problematic franchisees and develop plans to mitigate/reduce all balances
- Build new Franchisee Support capability by identifying areas of franchisee need for financial/accounting support and building processes to address those needs
- Help develop analysis and support for short- and long-term operational strategies

**Primary Responsibilities**

- Oversee weekly, biweekly and monthly financial and operational reporting, including brand scorecards, Operating Framework reporting, and system revenue analysis
- Oversee recurring billing (royalties); ensuring accurate calculations and timely delivery to franchisees
- Lead Best Life Brands A/R collections efforts (AR Governance), including managing resources, developing strategies and utilizing external resources to reduce Best Life Brands accounts receivable balances to company targeted levels
- Lead annual

FDD financial and operational reportingBuild new Franchisee Support capability by identifying areas of franchisee need for financial/accounting support, building processes to address those needs, and serving as primary Finance liaison to all franchisee-utilized software solutionsWork closely in the annual budgeting process and drive completion of key inputs and sectionsContribute to preparation of financial forecastsParticipate in integration taskforces for potential acquisitions, as neededAssist technical accounting, as neededSecondary ResponsibilitiesReinforce high-performance, growth-oriented cultureRespond to or ensure responses are provided to franchisees with all financial-related questionsSupport leaders of brands with financial and operational analysis as neededCoordinate with the leaders of franchise brands and departments to ensure company objectives are metKnowledge and Skill RequirementsBachelor's Degree in Finance, Accounting or Business with strong Accounting experienceFive or more years' experience working in a mid-leadership positionExperience working with monthly and annual recurring revenuesStrong experience with Sage Intacct or similar accounting solutionStrong experience with QuickBooks Online or similar accounting solutionStrong knowledge of finance, accounting, budgeting, and data analyticsAdvanced understanding of MS ExcelAbility to analyze financial data and prepare financial reports, statements and projectionsWorking knowledge of budgeting and forecasting, rolling budgets, and product-line profitability analysis.Energetic, problem-solving multitaskerStrong sense of urgency and accountabilityAbility to produce quality materials within tight timeframes and simultaneously manage several projectsAbout Us:Based in Troy, Michigan, Best Life Brands, LLC is a holding company that includes ComForCare and At Your Side, premier franchised providers of home care; CarePatrol, the nation's largest franchised senior placement organization; Blue Moon Estate Sales, the leading estate sale franchise in the U.S., and Boost Home Health Care, dedicated to providing superior in-home nursing, therapy, and home care services, which together include more than 500 franchise locations across the U.S. and Canada. With a private equity investment from The Riverside Company, Best Life Brands is a platform of award-winning complementary businesses that serve people along the continuum of care.What We Offer:Remote First CompanyCollaborative CultureGenerous Paid Time OffVolunteer Time OffPaid Parental Leave Policy401K MatchingMedical, Dental, VisionFSA & HSA OptionsMental Health BenefitsProfessional Development Opportunities

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