United States Jobs Expertini®

In-Home Sales Representative

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Company: BCI Acrylic Independent Dealers

Location: Houston

Category: other-general

Looking to Climb to a High Income? The In-Home Sales Professionals at Bath Wizard® Earn More Than You Might Expect! As an In-Home Sales Representative at Bath Wizard®, you are positioned for success through pre-set appointments paired with an uncapped commission structure and a supportive team and training program to assist you in the next level of career achievement. You will report directly to our Sales Manager and be supported by our Team Leads, Sales Trainers, Customer Service & Operations professionals, and all levels of regional leadership. We Invest in YOU Bath Wizard® is a Merit-Based Performance Organization™. We believe that when teammates know they are valued and safe, they'll put in their best efforts every day. That is why we go above and beyond to ensure our teammates know how much they mean to us. Bath Wizard® promotes the concept of Intra-Entrepreneurism™ to help you achieve your income goals. We've got you covered with: Uncapped commission pay structure, earnings up to \$200K+ An interactive training program that provides you with the tools & skills needed to achieve immediate success Leadership development initiatives are designed to prepare you for the next step in your career What You'll Contribute In this role, you can expect to: Run up to 3 prescheduled, in-home appointments each day within your radius between the hours of 9 am-6 pm Mon-Fri, and 9 am-2 pm on Saturdays Attend weekly team meetings and individual & group training workshops Lead your clients through an interactive and highly personalized one-call close sales process Absolutely NO cold-calling or lead generation is required . All leads are warm & pre-confirmed. We want you to be able to focus on doing what you do best - selling! What It Takes to Succeed At Bath Wizard®, we are Default Aggressive towards

our goals and take Extreme Ownership of our results. We'll provide you with the training and tools to set you up for success, and we hope that you'll bring: The ability to quickly connect with anyone in any environment A competitive nature with a drive to succeed Valid Driver's License with a clean driving record & reliable vehicle Previous sales experience is preferred, but we've had great success with recent graduates and individuals who have worked in retail, hospitality, or other customer-facing roles! Why Work at Bath Wizard®? Bath Wizard® is America's Favorite Bathroom Remodeling Brand ™. With 15+ years of experience in the Residential Remodeling industry, Bath Wizard® has the resources, tools, and motivation to help you succeed. Whether you're looking to start a new career or expand your existing wealth of knowledge, we have the training, coaching, and development to take your career to the next level. If you are ready to unlock your potential and find out what you are truly capable of , there is no better place to do so. visit us online at www.bathwizardusa.com! Powered by JazzHR

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