

United States Jobs Expertini®

Independent Insurance Broker

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Company: LifeSmart Senior Services

Location: United States

Category: other-general

About the job**No experience necessary and fully remote work available****This is a 1099 (commission) direct pay from the carrier opportunity**LifeSmart Senior Services, is an Integrity Marketing Group company. The Integrity Marketing Group is one of the nation's largest independent distributors of health insurance products. Our mission at LifeSmart Senior Services is to prioritize the families we protect and the families of our brokers. We specialize in Medicare (Medicare Supplements, Medicare Advantage, Medicare Part D), Hospital Indemnity, Critical Illness, Long Term Care (LTC), Cancer and Dental, Vision and Hearing Plans. We work with many top insurance carriers like Mutual of Omaha, Aetna, BlueCross BlueShield as well as many other household names so that we can find a great fit for every client. We believe that every full-time agent that works with us should be able to provide for their family while helping other families protect theirs. The Residuals you can get yearly can ensure that our brokers can help more families than they ever dreamed possible, while also being given the financial freedom to spend time with their own families. With the growing number of seniors turning 65 daily, the demand for Medicare Advantage and Medicare Supplement coverage outside of original Medicare is increasing. Many retirees have employer-sponsored benefits, but the majority still need to find a suitable plan. That's 10,000 seniors a day that need help! We want to work with people who have a genuine drive to help others and believe that they deserve to be paid what they're worth. This is a commission position. Summary of the Position: Sell Medicare Insurance plans Knowledge of the Medicare plans which include Medicare Advantage and Supplement plans provided by the different carriers. Understand client needs and offer appropriate products and

solutions. Follow up on existing clients and new leads in a timely manner and track progress with detailed information. Maintain a good attitude to create a positive and professional environment for clients while representing LifeSmart Senior Services. Why join our team? 100% commissions per sale paid to you directly by carriers. Great Residual Income opportunity. Agents own their book of business. Flexible and remote work schedule. Access to cutting-edge online quoting and enrollment tools. Top Insurance Carriers in the Nation. Back-office support. Work with all major Medicare carriers. Qualifications: Possess a current Life and Health Insurance Producer License (or ability to obtain one – we are willing to train the right candidate, we offer a discount for the pre licensing course and training is free). Legal resident of the United States of America. Ability to pass a background check (fingerprinting). Self-motivated with a strong work ethic. Strong, professional communication skills. Confident, persuasive, positive attitude. Organized, flexible, coachable. Reliability - our clients rely on us, so we need to be able to rely on you to take care of them! If this sounds like you, apply today for more information and to speak with our team!

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