

# United States Jobs Expertini®

## Inside Pharmaceutical Sales Account Manager

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Company: KeySource

Location: Fort Lauderdale

Category: other-general

**Are you motivated by an unlimited earnings potential? Are you looking for a career where you can earn Bonuses, *UNLIMITED Commission, with a base? Are you looking for a career opportunity? Come join our growing team!***

### Who are we

**██████████** Fast 55 Award Winning, industry leading pharmaceutical distributor. We supply the generic pharmaceutical needs of Pharmacies, and Healthcare providers across the United States. We have a culture that believes we are better together.

### What You'll Get

**██████████** **\$50,000 - \$60,000 First Year earnings if on target with expectations includes Base + UNLIMITED Commission + Monthly Bonuses + Team Bonuses**

**\$1000 Sign On Bonus**

**Hybrid schedule opportunity after 6 months**

**Leads / Prospects given**

**Career Advancement opportunities**

Paid Training + Ongoing Key Learning and Mentoring Sessions

Flexible PTO, & Paid Holidays

401(k) + Company Match

Health Care Flexible Spending Account

Medical, Vision, Dental

Paid Short-Term & Long-Term Disability

Paid Life Insurance with additional options

Paid Employee Assistance Programs

Employee Referral Bonus

## **What You'll Need**

Persistent, enthusiastic, and assertive sales mindset, focused on developing new business and maximizing opportunities to achieve sales results.

Strong relationship building skills & a determination to achieve goals.

Motivation by UNLIMITED Commission + Bonuses.

1+ year(s) Sales experience required.

Telesales experience a plus.

Pharmaceutical Sales experience a plus.

Excellent Interpersonal skills including communication, written and verbal used in a telesales environment.

Associates Degree or equivalent experience preferred.

## What you'll be doing

Developing new sales areas, through outbound & inbound calls, referrals, and emails to Pharmacies nationwide.

Building relationships that will increase account penetration, revenue growth and customer satisfaction.

Achieve new account acquisition, account expansion, and account retention, while facilitating Customer orders and requests.

Focusing on account retention, and strong customer management.

Executing new business opportunities on behalf of the Company.

Achieve assigned monthly sales and customer objectives, while negotiating and collaborating with customers to achieve mutually beneficial outcomes.

## Schedule

Monday - Friday 11:00am - 7:00pm

*KeySource provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state, or local laws.*

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