

United States Jobs Expertini®

Life Insurance & Annuity Agent

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Company: Allied Physicians Insurance

Location: United States

Category: other-general

Full-Time or Part-Time with Highest Payouts

Amazing opportunity for new agents to learn and earn highest payouts as well as for experienced agents looking to transition to the industry's highest commissions, access to over 70 of the highest rated life and annuity carriers, and industry leading technology. We have the industry's only insurance marketplace where your clients can purchase the leading Term, UL, Accident & Disability and Indemnity health insurance completely on their own. We also provide a Term life insurance quote engine and website so your visitors can run their quotes even considering their medical conditions and compare the many carrier offerings we offer.

Here, you are in complete control of your business growth, and complete control of building and maintaining an agency.

There is no restriction to what you can accomplish with Allied Physicians Insurance. We need more experienced agents to help mentor new agents by assisting their cases, as well as help with our own internal lead flow. We provide ongoing, extensive training on new carrier products and sales techniques to help you grow and optimize your business.

This opportunity is perfect for Health agents who want to add Life and Annuities to their offerings, as well as for currently captive agents that are seeking significantly higher payouts, along with access to over 70 insurance carriers resulting in significantly more approved cases.

Additionally, our backend support team has decades of experience and are eager to help you structure and place your clients with the best products and carriers for your client's needs.

If you want complete control of your book of business with great opportunity to help others, we

want to talk with you!

Preference given to Agents who are already or able to get licensed in Michigan or Florida!

Compensation:

\$100,000 - \$380,000

Responsibilities:

Evaluate new customers' insurance needs, insurance risk, existing coverage, long-term goals, and financial status through consultations to create a tailored experience that exceeds expectations

Manage electronic and paper records and ensure all contracting paperwork is kept current

Provide warm and professional customer service while onboarding new clients and maintain existing clients, including booking appointments, inquiry response, insurance eligibility, claim submissions questions concerning billing and insurance policies

Develop a prospective customer base and advertise our insurance products through referrals, cold calling, networking, and other marketing strategies to secure new business

Qualifications:

Previous health insurance or life insurance experience a plus

Skilled with Microsoft Office

Customer service or experience as a sales representative are highly valued

Must have graduated high school or received GED, a Bachelor's degree is desired

Candidates with an active Life & Health insurance license are strongly preferred

Preference given to Agents who are already or able to get licensed in Michigan or Florida!

About Company

Founded in 1999, we have been dedicated to improving the physical and financial health

of people in communities throughout the USA and Canada. We enable immense opportunities for our employees, partners, and clients.

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