

United States Jobs Expertini®

Loan Originations Associate

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Company: Hirshmark Capital

Location: New York

Category: sales-and-related

This is a VERY unique position as our company is able to generate business even in today's economy.

About Us: Hirshmark Capital is a leading real estate investment firm with a focus on originating bridge loans collateralized by commercial real estate in New York, Florida and Texas.

What We Offer:

- Competitive compensation package including base salary and commission
- Comprehensive training and ongoing professional development opportunities
- A collaborative and supportive work environment with opportunities for growth and advancement

Responsibilities:

- Source new business through networking, meetings, telesales, and canvassing
- Develop, manage and maintain existing relationships with mortgage brokers, attorneys, accountants and other real estate professionals to generate future business opportunities
- Liaise with in-house counsel and borrowers on active deals
- Evaluate and underwrite real estate (will train)
- Tour real estate

Qualifications:

- 1-2 years of experience in investment or residential sales, real estate lending or related field
- Excellent communication and interpersonal skills
- Ability to work independently and as part of a team in a fast-paced environment

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