

## Real Estate Sales Representative

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Company: Berkshire Hathaway HomeServices The Preferred Realty

Location: United

Category: other-general

### Job Description

A Real Estate Sales Representative is a real estate agent who meets with clients to help them with the purchase and sale of property. You must be customer service oriented and have excellent communication abilities. It's an exciting time in the real estate market, and we are looking for Real Estate Sales Representatives who want to capitalize on the market and create a smooth and pleasant purchase and sale experience for their clients.

The ideal individual will be teachable, self-motivated, and creative. The real estate market is always growing and changing, and we want someone who can come up with creative ideas to make themselves stand out to customers. Experience in sales, customer service, and marketing are preferred.

Real Estate Professionals earn money for each transaction they complete. As you make more transactions, you earn more income. After a few years of disciplined work, it's not unusual for a Real Estate Agent to be earning \$50000 - \$100000 / year or more. The more work you put into establishing a client base, the more money you will earn.

**Regulatory Notice: While a real estate license is not required to apply, you must obtain a real estate license before officially being hired. To earn a real estate license**

**you will need to complete real estate classes (online or in-person) offered by an accredited learning institution and pass a state licensing exam. To learn more about the real estate licensing process, apply now and our recruiting team will provide additional details.**

### **Job Responsibilities**

Interact with customers via phone, email, social media, and in-person meetings.

Advise clients on the state of the local real estate market.

Answer questions about contracts, terms of sale, and other parts of the real estate process.

Utilize computer technology to manage a database of customers and prospects.

Proactively reach out to clients to initiate or follow-up on real estate transactions.

Manage marketing and advertising through websites, mail-outs, and open houses.

### **About Berkshire Hathaway HomeServices The Preferred Realty**

As the #1 independently owned Berkshire Hathaway HomeServices franchise in the country, we pride ourselves on building lifelong relationships with our clients and customers. Our award-winning real estate agents are dedicated to servicing our sellers and buyers by maintaining an

open line of communication, providing information on market data and trends, and creating that all-important trust between client and agent.

Everyone dreams of having a remarkable career. We dream of providing them. At Berkshire Hathaway HomeServices The Preferred Realty & Stouffer Realty, we pride ourselves on helping those new to real estate. We offer training, marketing tools, business coaching and the benefits that come with the Berkshire Hathaway brand.

## **Working Here**

As an office, we will...

Give you a competitive commission rate to offer you financial security.

Encourage a healthy work/life balance with a flexible schedule.

Guide you through the real estate licensing process.

## **Our Equal Opportunity Promise**

We are committed to fair hiring practices and operate as an equal opportunity employer.

We do not discriminate on the basis of race, sexual orientation, age, marital status, religion, or nation of origin. We pride ourselves as being exceptional leaders and members of our community and we're committed to treating all our potential employees with the same level of care and respect.

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