

# United States Jobs Expertini®

## Regional Sales Specialist

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Company: The Lucas Agency at InsuraTec

Location: United States

Category: other-general

We're seeking a dynamic Regional Sales Specialist to join our team remotely, driving our sales efforts to new heights. As the Regional Sales Specialist, you'll be instrumental in crafting and implementing winning sales strategies, leading a remote team to exceed regional targets. If you're ready to elevate your career in sales management, apply now and embark on this thrilling opportunity.

### **Compensation:**

\$125,000+

### **Responsibilities:**

Develop and execute impactful sales strategies to elevate revenue within the designated region.

Recruit, train, and empower a distributed sales team, equipping them with the tools and knowledge to achieve their sales objectives.

Identify and capitalize on emerging business prospects, nurturing leads and expanding our client base.

Maintain a keen eye on the sales pipeline, furnishing precise forecasts to senior leadership.

### **Qualifications:**

Proven track record of driving sales growth and consistently meeting or surpassing

targets.

Exceptional leadership and team-building aptitude, adept at inspiring and guiding remote sales teams.

Strong strategic acumen, capable of devising and implementing effective sales strategies.

This position is commission-only.

Outstanding communication and interpersonal skills, adept at fostering relationships and negotiating with clients and stakeholders.

### **About Company**

The Lucas Agency at InsuraTec is committed to revolutionizing the financial landscape through innovative solutions and unwavering dedication. We are driven by our passion for excellence, self-motivated to exceed expectations, and steadfast in our pursuit of transparency, integrity, diversity, and relentlessness. Our mission is to empower individuals and businesses with personalized financial strategies, ensuring a secure and prosperous future for all.

### **What We Offer:**

**Training Provided:** No prior experience is necessary; we provide comprehensive training.

**Transparency & Integrity** We value honesty, integrity, and diversity in our team.

**Remote Work:** Enjoy the benefits of a work-from-home setup, promoting a healthy work-life balance.

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