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Rental/Sales Coordinator

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Company: Holtca Location: Stockton Category: other-general

** Rental/Sales Coordinator** **Job Category****:** Earthmoving **Requisition Number****:** RENTA002121 Showing 1 location **Job Details** **Description** **Holt of California is proud to be part of the elite group of Caterpillar dealers worldwide. At Holt we sell and service a wide-variety of equipment Tractors, Agricultural Equipment, Forklifts, Prime and Stand-by-Power Generation, and On-Highway Truck Engines.** **THIS POSITION IS LOCATED IN STOCKTON.** ** POSITION SUMMARY** Assist with renting equipment and fellow sales representatives with the full rental and sales cycle, dispatching One Ton Drivers for deliveries and pick-ups, fleet management and providing excellent customer service. **QUALIFICATIONS REQUIREMENTS** The requirements listed below are representative of the knowledge, skill and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. **DUTIES AND RESPONSIBILITIES** * Greets all customers. * Promptly answers all incoming phone calls, assist customers and route calls appropriately. Use customer phone logs and handles heavy call volumes. * Refers all new accounts or potential new accounts with job locations to sales representatives or managers. * Processes rental agreements, check-ins, checkouts, swaps, rental returns and damages. * Bills all rentals accurately and completely. * Works with shop and yard personnel to prioritize equipment rental needs and required maintenance. * Coordinates daily One Ton Drivers schedules and check drivers logs for accuracy and completeness. * Manages physical inventory process at the store. * Work with rental & sales representatives and store manager as needed to fill rental orders and process sales and rentals. * Responsible for working with the Manager, Sales

Representatives, and customers on credit policies. * Other duties as assigned. **SKILLS** * Accountability Ability to accept responsibility and account for his/her actions. * Accuracy Good attention to detail and accuracy with rental transactions. * Analytical Ability to use thinking and reasoning to solve a problem and help a customer. * Assertiveness Ability to act in a self-confident manner to facilitate completion of a work assignment or to defend a position or idea. * Ability to fulfill the essential functions in a consistent state of alertness and safe manner. * Ability to receive direction from team members quickly and efficiently. **EDUCATION AND/OR EXPERIENCE** High School, GED and/or one to two years construction equipment and rental experience and/or training; or equivalent combination of education and experience. **CERTIFICATES, LICENSES, REGISTRATIONS** Must have a valid driver license and a clean DMV driving report. **PHYSICAL DEMANDS** The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. While performing the duties of this job, the employee is regularly required to sit and talk or hear. The employee frequently is required to stand, walk, use hands and fingers, handle, or feel objects, tools, or controls; reach with hands and arms; climb or balance; and stoop kneel, crouch, or crawl. The employee must occasionally lift and/or move up to 25 pounds. Specific vision abilities required by this job include close vision, depth perception, and the ability to adjust focus. **WORK ENVIRONMENT** The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. This position is mainly in an office setting with occasional noise. The Rental and Sales Coordinator will primarily work out of the same office daily and some outside inventory needs are required

COMPENSATION Competitive hourly rate of pay with excellent company paid benefits including medical, dental, vision, life insurance, long-term disability, 401(k), profit sharing, nine paid holidays, paid vacation, and paid sick time. Career advancement opportunities and ongoing professional development. Holt is an Equal Opportunity Employer M/F/V/DV. Holt provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, age, national origin, physical or mental disability, all applicable veteran status or disabled veteran status. . **Skills** **Required** **Write Simple Instructions** *Intermediate* **Read Simple Instructions** *Intermediate* **Basic Computer Skills** *Intermediate* **Ability to communicate effectively** *Intermediate* **Ability to add, subtract multiply and divide** *Intermediate* **Education** **Required**High School Diploma or GED or better. **Experience** Equal Opportunity Employer/Protected Veterans/Individuals with Disabilities The contractor will not discharge or in any other manner discriminate against employees or applicants because they have inquired about, discussed, or disclosed their own pay or the pay of another employee or applicant. However, employees who have access to the compensation information of other employees or applicants as a part of their essential job functions cannot disclose the pay of other employees or applicants to individuals who do not otherwise have access to compensation information, unless the disclosure is (a) in response to a formal complaint or charge, (b) in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or (c) consistent with the contractors legal duty to furnish information. 41 CFR 60-1.35(c)

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