Sage X3 Functional Consultant (Remote)

Apply Now

Company: Net at Work

Location: United States

Category: business-and-financial-operations

Description

Position at Net at Work

About Net at Work:

Net at Work provides next-generation technology solutions and services that enable our clients to unleash the power of their businesses. These solutions are customized to meet the demands of specific industries through the integration of best-of-breed applications. With expertise in finance, accounting, operations, workforce management, and customer experience, Net at Work serves as a trusted advisor, helping small- and mid-sized businesses keep pace with the competition, win new customers, improve profitability, and thrive in the digital economy.

Having started with just two employees, Net at Work is now more than 300 employees strong, and we are still growing. We are looking to expand our team with experienced professionals who share our core values and are problem solvers, promise keepers, collaborative integrators, inspiring coaches and driven intrapreneurs.

Position Overview:

Responsibilities:

SOW Activities and Delivery of Projects

Conduct analysis of client business processes and functional requirements.

Prepares appropriate documentation to communicate and validate the information.

Analyze data, evaluate existing application products, and recommend efficient, cost-effective

solutions which support client business processes and functional requirements.

Document functional requirements, workflow, and system specifications.

Become familiar with the functions of client's key systems in order to easily identify integration points and make recommendations.

Delivery of all projects in defined area; ensure projects are completed at or ahead of schedule, costs are managed to budget, and customer expectations are exceeded.

Ensure project deliverables meet and/or exceed client expectations.

Work with clients throughout system testing and product acceptance phases to ensure quality and customer satisfaction.

Support sales team with business opportunities by assisting with estimate and proposal generation, performing demos, and responding to customer Pre-sales requests as needed.

Manage and support relationships and install products at existing clients. This includes handling questions, solving problems, writing reports, performing upgrades, as well as ensuring client's general satisfaction with the software and the company.

Promote value billing and efficiency in service delivery.

Functional Product Expertise
Develop subject matter expertise on Sage X3 product and serve as escalation point for any implementation issues.

Apply technical and business knowledge to analyze client requirements and match them to system functionality.

Perform gap analysis, identify options and make recommendations on best methods to address gaps including customization's, third party products, process changes and/or other industry best practices.

Complete required training and development regarding product versions, updates and changes within the assigned time frame.

Industry and Best Practice Expertise

Develop technical and industry specific knowledge on an on-going basis and keep up to date with industry trends and latest technology solutions.

Knowledge Share with Team and Clients
Interact with peers and managers to share knowledge, raise critical issues and suggest process improvements.

Develop and maintain positive relationships with key client/partner/stakeholders to ensure effective communication channels exist and client/partner satisfaction is achieved.

Proactively seek/create opportunities to participate in client interactions to share knowledge and ensure the highest levels of customer satisfaction are achieved.

Job Requirements:
Formal Education & Certification
Bachelor's degree in computer science, information technology, quality assurance or equivalent work experience required.

Advanced degree preferred.

Knowledge & Experience
5+ yearsSageX3 ERP implementation or implementation of similar ERP solution (Epicor, Infor, Syspro,Chempax, Workday, ProcessPRO,MS Dynamics)

Must have experience implementing ERP solutions within Distribution Manufacturing.
Experience working with Bills of Materials, scheduling, Shipping, EDI Integrations, etc…

Bachelor's degree, or equivalent, required.

A consulting background with a record of delivering complex software solutions within defined timeframes and budgets.

Strong business expertise, a keen understanding of business needs, and ability to ensure technical solutions, strategies, practices, and deliver business and customer value.
Experience translating business requirements into solution specifications.

Experience leading requirements definition and design sessions through use of interviews, surveys, user workshops, product/prototype demo's, etc.

Successful track record of delivering on agreed upon business objectives and performance on key metrics.

Ability to effectively document business and technical designs.

Ability to effectively prioritize and execute tasks in a high-pressure environment.

Experience working in a team-oriented, collaborative environment.

Strong relationship and social skills with the ability to build and manage a strategic external industry network.

Core Competencies:

Organizational Planning:Plans, organizes, schedules and budgets in an efficient, productive manner. Focuses on key priorities. Effectively juggles multiple projects. Anticipates reasonable contingencies. Pays appropriate attention to detail. Manages personal time well.

Communication Skills:Communicates well one-on-one, in small groups and public speaking. Keeps people informed. Writes clear, precise, well-organized documents using appropriate vocabulary, grammar, and word usage.

Analysis Skills:Identifies significant problems and opportunities. Analyzes problems and people in depth. Relates and compares data from different sources. Determines root causes and subtle relationships among data from various sources. Exhibits a probing mind. Achieves penetrating insights.

Pragmatism: Generates sensible, realistic and practical solutions to problems.

Judgment/ Decision Making: Demonstrates consistent logic, rationality, and objectivity in decision making. Achieves balance between quick decisiveness and slower more thorough approaches, i.e. neither indecisive nor a hip shooter. Shows common sense. Anticipates consequences of decisions.

Negotiation skills: Achieves favorable outcomes in win/win negotiations.

Salary range: $95,000 - $125,000. "Please note that the quoted pay range for this job is a general guideline only and not a guarantee of compensation or salary. Additional factors considered in extending an offer include (but are not limited to) experience, including industry

or product specific experience, education, knowledge, skills, and abilities, as well as internal equity, alignment with market data, and/or other applicable laws. We provide competitive, affordable, and diverse benefit programs that support your total health – from healthy body to healthy mind. These benefits support you and your family in all aspects of life:

Health and Welfare (Medical, Dental, Vision)

Accident, Critical Illness, and Hospital Indemnity

Employee Assistance Program (EAP)

Life and AD&D Insurance

Short- and Long-Term Disability Insurance

Flexible Spending Accounts

Health Savings Accounts (with company contribution)

Retirement Planning (401k with matching contribution)

Legal Benefits

Identity Theft Protection

Pet Insurance

Wellness Program Offerings

Paid Time Off

EOE/Diversity & Inclusion Statement

Net at Work is dedicated to unleashing the power and potential of our employees and teams by creating a vibrant and inclusive workplace where each employee can be their best. We are committed to fostering, cultivating, and preserving a culture of diversity and inclusion. We embrace and encourage equitable treatment of our employees and strive to create a work environment free of discrimination at all organization levels in all its forms, including but not limited to religion, racism, sexism, classism, heterosexism, ageism, and ableism. Net at Work recognizes the rights of all individuals to mutual respect and the acceptance of others without biases based on differences of any kind.

Net at Work is a proud equal opportunity employer. We are committed to fair hiring practices and to creating a welcoming environment for all team members. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, disability, age, familial status, or veteran status.

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