

United States Jobs Expertini®

Sales Associate - eCommerce/Phone (On-Site)

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Company: AutoNation Chevrolet North Richland Hills

Location: North Richland Hills

Category: other-general

Overview: *This is not a BDC role. This is a commission-based sales role. Any employee hired for this position will work on site at the dealership. Why should I work for AutoNation? Industry leading benefits, that include: Medical, Dental, Vision, HSAs and more 401(k) w/Company Match and Financial Planning Guidance that take effect on your FIRST DAY OF EMPLOYMENT Short and Long Term Disability Coverage Company Paid Life and Cancer Insurance Employee Assistance Program Paid Vacation and Sick Time that starts accruing on Day 1 Employee discounts on vehicle purchases, services, and parts with AutoNation YOUDecide Program Discounts on everything from travel to childcare available to all AutoNation Associates Employee appreciation celebrations and internal company-wide contests Advancement opportunities with 300+ retail locations nationwide Opportunities to participate in philanthropic community outreach Position Overview The AutoNation eCommerce/Phone Sales Associate is responsible for selling new and used vehicles at gross profit, customer satisfaction and volume standards expected by Americas Largest Automotive Retailer. Interact with hundreds of customers online, over the phone and in person to help guide vehicle purchase in our no-haggle sales environment. Respond to leads in a timely fashion, answering questions, providing information and help guide customers effectively from phone and internet contact to an in-store experience while providing an exceptional customer experience is key. Help customers select their perfect vehicle, negotiate terms to ensure that payment options meet their lifestyles, budgets, and expectations and close the deal. Following up to ensure customer satisfaction and transition customers to the Service department to support their ownership experience. What are the requirements? Must be 18

years of age or older Proven ability to provide an exceptional customer experience Drive to set targeted personal income goals consistent with AutoNations standards of productivity Proven ability to exceed established automotive sales and customer service goals Excellent communication, consultative, interpersonal and organizational skills The willingness to follow up, and follow-up again, with customers Valid in-state drivers license and an acceptable, safe driving record High school diploma or equivalent Compensation & Training Pay: Hourly wage while attending our Sales Ignite training! Commission that increases based on production - the more you sell the more you collect! Employee Referral Program - get bonused for referring friends and associates for job opportunities with AutoNation. It's that easy!

. Sales, Auto, Automotive, Sales Person, Sales people, Car, Cars, Chevy, Ford, Dodge, GM, GMC, Jeep, Chrysler, CDJR, Honda, Toyota, Nissan, Subaru, VW, Volkswagen, Kia, Hyundai, Fiat, BMW, Mercedes, Lexus, Acura, Infiniti, Cadillac, Chevrolet, Lincoln, Used cars, Customer Service, Job Fair, Career event, hiring event, career fair, phone sales, internet sales, fleet, manager, telemarketer, telemarketing, public relations, broker, finance, financial advisor, retail, truck, trucks, commercial, job fair, auto sales, automotive sales, job fair, telemarketer, telemarketing, public relations, broker, finance, financial advisor, retail, truck, trucks, commercial, job fair, auto sales, automotive sales, job fair salesperson, salesman, saleswoman, selling, automotive sales, car sales, automotive salesperson, car salesman, customer service, retail, account executive, AE, salesperson, salesman, saleswoman, selling, automotive sales, car sales, automotive salesperson, care salesman, customer service, retail, account executive, AE, salesperson, salesman, saleswoman, selling, automotive sales, car sales, automotive salesperson, care salesman, customer service, retail, account executive, enrollment advisor, personal trainer, sales, marketing, market, sell, video, retail, manager, store, college, customer, service, training, telephone, telesales, inside sales rep. trainee, commission, unlimited, entry level, no experience, opportunity, opportunities, selling, retailing, wholesale, auto, boat, recreational, automobile, vehicle, motorcycle, RV, education, support, furniture, furnishings, jewelry, salesperson, salesman, women, men, mentor, mentoring, coach, coaching, appliance, appliances, TV, department store, supervisor, management, instructor, call center, property management, automobiles, cars, trucks, computer, internet, consultant, teacher, customer service, help, needed, inside, representative, salespeople, speaker, real estate, mobile homes, homes, house, market, vendor, restaurant, bartender, waiter, waitress, cocktail, hosts, host, casino, dealer, hospitality, server, servers, hostess,

marketing, promotions, brand ambassador, product specialist, ecommerce, commerce

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