

United States Jobs Expertini®

Sales Associate

[Apply Now](#)

Company: Nili Lotan New York

Location: Greenwich

Category: other-general

About The Role

Nili Lotan is looking for an enthusiastic Stylist that has strong skills in retail luxury sales with a passion for our brand. The successful candidate will be an efficient professional who is detail oriented, accurate, highly organized, flexible, and reliable. They will be responsible for driving revenue by communicating with our VIP and loyal clients. They will provide superior styling advice, overview of product launches, one-on-one consultations, and personalized experiences.

This position is base + commission

Responsibilities

Achieve and exceed goals through sales strategies, clienteling, sourcing new customers and maintaining and building productive long-term relationships with existing customers.

Initiate conversation, share advice, and share product knowledge to interact with the customer in every zone in a personalized, genuine way.

Support an environment of teamwork, trust and collaboration with peers, customers, and supervisors.

Build credibility and trust as a Stylist by staying current with market competition, industry,

fashion trends and customer shopping behaviors.

Qualifications

3+ years of Digital or Retail Sales and Client Service experience in the luxury environment.

Experienced stylist who has an active and established client book.

Acumen of Shopify technology/platform is highly desirable.

Knowledge of cash register systems, basic computer skills (iPad/Laptop, Mobile POS, and Internet).

Excellent verbal and written skills to accurately complete all business reports and client related communications.

Ability to adjust priorities and manage time in a fast-paced environment as business evolves.

Personal and Professional Must-Have Qualities

Self-Motivated

Entrepreneurial Spirit

Resourceful and Independent Problem Solver

Professional and Enthusiastic Team Player

Client Service Expert

Strong Leader

About Us

Nili Lotan is an Israeli-born and New York-based fashion designer. After graduating from the prestigious Shenkar College of Engineering and Design in Tel Aviv, Nili moved to NYC in 1980 to pursue a career in fashion design, where she enjoyed a very successful career leading

design teams at top American fashion houses including Ralph Lauren, Liz Claiborne, and Nautica.

Nili launched her own namesake label in 2003, designing a wardrobe of luxurious, chic, and timeless pieces for today's woman, that has since expanded to include jeans, belts and handbags as well as limited-edition collaborations. Nili Lotan has several retail stores in the United States and the collection can be found at upscale retailers throughout the United States, Canada, Europe, Asia and Australia.

[Apply Now](#)

Cross References and Citations:

1. [Sales Associate Smartjobsearch Jobs Greenwich Smartjobsearch ↗](#)
2. [Sales Associate UruguayjobsJobs Greenwich Uruguayjobs↗](#)
3. [Sales Associate Seasonaljobs Jobs Greenwich Seasonaljobs ↗](#)
4. [Sales Associate Gurujobs Jobs Greenwich Gurujobs ↗](#)
5. [Sales Associate CeojobsJobs Greenwich Ceojobs↗](#)
6. [Sales Associate Canadianjobscentral Jobs Greenwich Canadianjobscentral ↗](#)
7. [Sales Associate GardeningjobsJobs Greenwich Gardeningjobs↗](#)
8. [Sales Associate Barcelonajobs Jobs Greenwich Barcelonajobs ↗](#)
9. [Sales Associate ForestjobsJobs Greenwich Forestjobs↗](#)
10. [Sales AssociateMuscatjobs Jobs Greenwich Muscatjobs ↗](#)
11. [Sales AssociateGovernmentjobsnearme Jobs Greenwich Governmentjobsnearme ↗](#)
12. [Sales AssociateCraftsjobs Jobs Greenwich Craftsjobs ↗](#)
13. [Sales AssociateJobsinnigeria Jobs Greenwich Jobsinnigeria ↗](#)
14. [Sales AssociateEntertainmentjobsnearmeJobs Greenwich Entertainmentjobsnearme ↗](#)
15. [Sales AssociateTutorjobs Jobs Greenwich Tutorjobs ↗](#)
16. [Sales AssociateStudyjobs Jobs Greenwich Studyjobs ↗](#)
17. [Sales AssociateSocialnetworkingjobfinder Jobs Greenwich Socialnetworkingjobfinder ↗](#)

18. Sales AssociateNgojobsJobs Greenwich Ngojobs ↗

19. Sales associate Jobs Greenwich ↗

20. AMP Version of Sales associate ↗

21. Sales associate Greenwich Jobs ↗

22. Sales associate Jobs Greenwich ↗

23. Sales associate Job Search ↗

24. Sales associate Search ↗

25. Sales associate Find Jobs ↗

Source<https://us.expertini.com/jobs/job/sales-associate-greenwich-nili-lotan-new-york-10440-3851/>

Generated on: 2024-04-29 by Expertini.Com