

Sales Rep.-Japanese Bilingual

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Company: A-STAFFING, INC.

Location: New York

Category: Food-Preparation-and-Serving-Related

Our Client, a Japanese Food Distributor, is looking for a Sales Rep. **Japanese fluency** is required for this position.

Tasks

Be responsible for selling our products to all customers in the assigned territory.

Visit existing and potential customers in daily basis or on demand to support for their business.

Develop and maintain good relationships with clients in the assigned territory.

Anticipate customer needs, consult solutions to business issues, and provide overall high-level customer satisfactory

Collaborate with the accounting department to ensure the collection of accounts receivable.

Work and consult with the Sales Manager (Assistant) to achieve sales targets for the territory.

Submit sales reports and other reports as required.

Participate in inventory aggregation.

Submit information and feedback for new products and services to the appropriate

department within the company.

Requirements

Must be bilingual in English and Japanese

Basic PC skills.

A valid US drivers license.

Must be legal to work in the United States.

A sales car will be provided to you after successful completion of the probation period.

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