

# United States Jobs Expertini®

## Sales Specialist

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Company: iSponsor USA

Location: United States

Category: sales-and-related

Sponsor USA Entry Level Sales Representative iSponsor is seeking friendly and enthusiastic sales representatives who is motivated by unlimited earning potential and to be part of a rapidly growing company. We are a national company and starting growth in New England. Our entry level sales representatives are contracted workers and fit the following categories: Full-Time Sales Professionals committed to selling Premium Subscriptions and who are motivated by quick career advancement in a rapidly growing startup company. Based on performance, decisions will be made to offer these employees leadership and salaried roles. Part-Time/Side Hustle Sales Professionals looking to leverage a flexible schedule on a part time basis for commission-based Premium Subscriptions Sales. These individuals could be looking for a side hustle or easing their way into a future with iSponsor. All employees will begin their employment as 1099 contracted workers and performance based review in the first 3 months will open doors to a promotion to a salaried leadership role. Our Premium Subscription Sales force will work directly with consumers through one-on-one conversations, home visits, phone calls and visits to major events to sell iSponsor Premium. Aligned with the iSponsor mission, the consumer purchasing premium will be able to direct their everyday purchases to a charity or group of the consumers' choice at no extra cost. A successful representative has a positive attitude, enjoys interacting with other people, and is able to handle himself or herself in a professional manner. Requirements Complete onboarding training with a focus on learning about iSponsor, the product and developing sales pitches. Canvass neighborhoods, communicate with homeowners and generate interest and sales while helping families save money through our consumer-focused sales

practice. Prospect key events with large audiences to attend and sell Premium subscriptions. Be professional and courteous while educating consumers on the benefits of purchasing iSponsor Premium. Represent iSponsor and its brand with professionalism and integrity. Recruit top talent and network with like-minded people. Presenting iSponsor Premium to prospective customers and fulfilling orders. Reviewing personal performance with their manager through meetings and over the phone. Optional advanced training sessions to increase knowledge and productivity. Work Location: On the road. Desired Experience and Qualifications: Must possess a strong desire to set and achieve goals. Must have excellent communication and customer service skills. Must be self-driven & highly motivated. Must have reliable transportation. Applicants must be 18 years old or older. Must have a cell phone or tablet with data and internet. Comprehensive training is provided, so prior experience is not necessary. Representatives must be at least 18 years old and have a high school degree. Job Type: Part-Time/Full-time, Commission Only. Experience. Compensation Package: Because Sales Representatives are paid commissions based on their individual performance, individual earnings will vary. The following salary is based on one year of employment. Pay: \$52,000.00 - \$200,000.00 per year. Benefits: Unlimited Earning Potential, Flexible schedule, Commission pay, Advancement to salaried role based on performance.

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