

Sales Specialist with Bulgarian

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Company: CCPORTER

Location: United States

Category: other-general

Description

Looking for an exciting career opportunity in Sales? If yes, you have come to the right place! Who are we? CCPORTER is a Polish company operating globally. We are based in the vibrant city of Warsaw with operation in 20 countries. We provide professional services for companies in the field of business development, enabling the combination of various outsourcing services. Why consider a dreamjob with CCPORTER?With us, you will have the opportunity to develop your sales and language skills and work in an international environment.We offer flexible forms and places of cooperation. Our company is based in Warsaw but you can join us from the comfort of your homeWe deliver a personal computer and headphones to your home. If you want to become a part of our organisation and grow with us, now we are looking for a person who will join Contact Center Team as a Sales Specialist (i.e., depending on the level of your experience) and work as part of our Contact Center Team to sell and market our products and services to our clients. Your responsibilities:Being involved in active selling and promoting company's products by phone to existing customers from Bulgarian marketBeing responsible for communication via phone and Email with our existing customersConfirming orders from the customers and upgrading the value of the order made by our customersCooperating closely with Back Office Team in solving incoming inquiries of our clients

Requirements

We are looking for:Passionate, driven individuals to join our vibrant sales team,Experience of selling in a call center at least 1 yearExcellent command of Bulgarian,Good English

language skills (at least a B2/C1 level),Excellent influencing and negotiation skills,Ability to work effectively, collaboratively and flexibly with all colleagues,A passion for delivering outstanding customer experience.

Offer

We offer: Competitive basic salary + attractive bonuses depending on the salesStable and attractive terms of cooperationWork from homeFlexible working hours, which would be adjusted to your needs (min. 40 hours/week)All the equipment needed for work: Personal computer and headphones (we will send it to your home address)Specialized training and real possibility of development within the company's structuresWork in a friendly, dynamic and multicultural environment

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