

United States Jobs Expertini®

Showroom Sales Associate

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Company: Korin

Location: New York

Category: sales-and-related

Interested in working with chefs, hospitality professionals? Learn about Japanese Chef Knives, Kitchen Utensils and all the tools that professional chefs use. We are looking for enthusiastic, ready to learn and proactive candidates who would like to join a growing company that moves fast. Our goal is to help our customers choose and receive their products with excellent customer service and fast fulfillment. Join KORIN and see what the culinary/hospitality industry is all about.

Responsibilities

Greet and assist walk-in customers.

Assist customers with Korin's catalog of products.

Provide professional and thoughtful service.

Enter and process customer orders.

Perform opening, closing, and daily maintenance duties as assigned.

Keep the showroom tidy and presentable,

Monitor inventory and restock product as needed,

Maintain cleanliness and organization in the showroom.

Investigate and resolve potential customer complaints.

Assist with packing and shipping of customer orders.

Assist customers with pick-up orders and complete invoices,

Pick items from showroom and warehouse to ship out,

Gift wrap & engrave knives,

Assist warehouse team with item transfers.

Complete additional tasks/projects as Showroom Manager allocates.

Hit and exceed quarterly sales goals by developing relationships with customers and growing an account list.

Assist customers with knife sharpening drop off and pick up.

Open packages for mail in knife sharpening service and generate SO for the order and collect payments.

Ensure knife sharpening has addressed each of the services the customer requested, for example MR service for broken tip or rust.

Qualifications

Willingness to learn and interest in sales, hospitality/culinary industry.

Previous experience in sales, customer service, or related fields.

Ability to thrive in a fast-paced and exciting environment.

Excellent customer service skills including ability to build rapport with customers.

Excellent written and verbal communication skills.

Bilingual Spanish, Japanese or Chinese language skills are a plus.

Understanding of hospitality industry a plus.

U.S Work Authorization (Required)

Physical Requirements:

Position requires periods of standing/walking and may involve reaching, crouching, kneeling, stooping and color vision

Frequent use of computers and other technology, necessary to perform job functions, including handheld equipment, cash register, and ability to process register transactions

Ability to lift/move up to 25lbs

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