

United States Jobs Expertini®

T Mobile Neighborhood Retailer Sales Associate

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Company: GP Mobile, An Authorized T-Mobile Retailer (Southeast)

Location: Richmond Hill

Category: other-general

Chase #LimitlessPotential at GP Mobile, an Authorized T-Mobile Retailer!

Average Hourly Rate Range with Commissions and SPIFFS \$12-\$22 per hour.

GP Mobile, is one of the largest Authorized T-Mobile Retailers in the US!

We are looking for highly motivated people to join **if you want to earn unlimited commissions while working in a fun, fast paced environment, GP Mobile is the place to be!** Candidatos bilungues son preferidos, pero no requerido **We have FT and PT positions available.**

Mobile Experts (ME) work as a member of a Retail Team to bring the T-Mobile brand to life. They're brand ambassadors who build energy and excitement around our products and services. They are passionate about the connected world and thrive in a fast-paced environment, where technology innovations, customer needs, and the Retail experience are continuously evolving. They immerse themselves in significant connections with our customers, and their ability to build new and deepen existing relationships is unmatched across the

wireless industry. They continuously work to build expertise in uncovering our customers' needs and have a passion to educate, demonstrate and recommend device and service solutions. This role is a learning role, where new associates are working with their team and proactively building skills and proficiencies, in preparation for the next level up as a Retail Associate Manager. As a Mobile Expert, you will be required to successfully complete new employee training.

What you'll do in your role:

Build proficiency related to serving and selling to our customers, while providing a world-class customer experience and building loyalty by:

Help customers pick up right where they left off in their shopping journey, whether online, through Customer Care or in-store.

Exploring individual needs and providing hands-on demonstrations of the latest and greatest technology in-store.

Side-by-side selling to find personalized solutions beyond the bare-bones device and service plan that keep our customers connected to the people and lifestyle they love, including anything from unique accessories to cutting-edge IoT devices.

Approaching service and sales needs with composure, integrity, and compassion.

Becomes skilled with and consistently uses digital tools in interactions and onboarding to actively demonstrate:

How our ever-expanding coverage stacks up in our customer's neighborhoods, providing them with a lightning-fast LTE network

Why T-Mobile plans and services will let our customers live unlimited, feel the love, stay connected, and go further.

Completes training on T-Mobile in-store experience, new skills, and processes, knowledge of systems, and reference resources.

Makes the most of their time on shift, consistently seeking out information between

customers, and learning about innovations in wireless and technology.

Establishes relationships with and partners with T-Mobile employees across channels, including business and customer service to:

Collectively own the customer experience and resolve issues, creating a seamless, run-around-free environment.

Successfully identify and handoff small business leads.

Support team initiatives and create an inclusive environment

The experience you'll bring:

Passionate customer advocate with the desire to be yourself when connecting and having fun doing it!

Competitive drive and proven ability to succeed in a fast-paced sales environment.

Willingness to work alongside peers and store leaders, learning and sharing ideas, while serving customers and providing resolutions to issues.

Effective at balancing customer needs and performance goals.

6 months of customer service and/or sales experience, Retail environment preferred.

Okay. You've seen what we're looking for and you're up to the challenge. Here's what we can offer you in exchange for your world-class work:

Competitive base pay plus milestone bonuses

Benefits for part-time and full-time associates

Medical, dental, and vision benefits

Serious growth potential for your career!

This is an opportunity to do something special and join a company revolutionizing the wireless industry. And we couldn't do it without someone like you. So, what do you say? **Isn't it time you explored what could become the career move of a lifetime? We invite you to apply today!**

Requirements:

At least 18 years of age

Legally authorized to work in the United States

High School Diploma or GED

Bilingual candidates encourage to apply

Don't meet every single requirement? Studies have shown that women and people of color are less likely to apply for jobs unless they meet every single qualification. At GP Mobile we are dedicated to building a diverse, inclusive, and authentic workplace, so if you're excited about this role but your experience doesn't align perfectly with every qualification in the job description, we encourage you to apply anyways. You may be just the right candidate for this or other roles.

At GP Mobile, A T-Mobile Premium Retailer, we strongly encourage everyone, including people of color, veterans, military spouses, individuals with disabilities, lesbian, gay, bisexual, transgender, queer, and non-binary people, and parents to apply. We are an equal-opportunity employer and welcome everyone to our team.

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