

United States Jobs Expertini®

Telesales Representative

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Company: Consumr Buzz

Location: Lake Worth

Category: other-general

Details

Seeking sales representatives to make and receive outbound or inbound digital marketing sales calls

Weekly base pay of \$500 and commission. Potential to make up to \$3,000 a week

Promising sales will be passed off to an experienced closer until representative feels comfortable closing on their own

Daily spiffs, bonuses, and competitions for extra money

No sales experience required. We will provide excellent training to help you feel as comfortable as you can be

Excellent opportunities to advance within the company

Responsibilities

Present, promote and sell products/services using solid arguments to existing and prospective customers

Perform cost-benefit and needs analysis of existing/potential customers to meet their needs

Present, promote and sell products/services using solid arguments to existing and prospective customers

Establish, develop and maintain positive business and customer relationships

Reach out to customer leads through cold calling

Expedite the resolution of customer problems and complaints to maximize satisfaction

Achieve agreed upon sales targets and outcomes within schedule

Coordinate sales effort with team members and other departments

Keep abreast of best practices and promotional trends

Continuously improve through feedback

Skills

Highly motivated and target driven

Excellent communication skills

Prioritizing, time management and organizational skills

Relationship management skills and openness to feedback

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