

United States Jobs Expertini®

Traveling Client Experience Sales Lead

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Company: Milan Laser Company

Location: Baltimore

Category: other-general

About Milan Laser Hair Removal

Milan Laser Hair Removal is one of the nation's premier laser hair removal providers. That's because we only use top of the line lasers, and all our treatments are performed by licensed medical professionals. Additionally, we guarantee our clients results for life with our exclusive Unlimited Package™. With 325+ locations throughout 30+ states and plans to expand into a national brand, this is a very exciting time to join the Milan family!

Pay: Average salary \$75k-\$95k (base + commission)

Status Full-time

Position Summary:

With our continued growth and success, we are excited to hire an experienced, full-time Traveling Sales Manager to be a part of our dynamic team. As the Traveling Sales Manager, you will travel to our various locations to fill in while their Sales Manager is out of the office (vacation, FMLA, leave, etc.). While on assignment you will meet one-on-one with clients to answer their laser hair removal questions and help them create their dream treatment package. Additionally, you will help manage the day-to-day operations of the store and work closely with a Regional Sales Manager to meet monthly goals.

Travel Requirements: Up to 18 shifts per month, requires flexibility for weekend coverage and travel. Requires ability to travel to any Milan Laser location.

Based out of: Baltimore, MD; Candidates must live within close proximity to both a Milan Laser clinic and a major airport.

Did you notice we didn't mention anything about generating new leads? That's because our sales team enjoys:

Uncapped Commissions

Free Laser Hair Removal

Strong Company-led Lead Generation

Comprehensive Benefits

Responsibilities:

Perform sales consultations and educate clients on laser hair removal

Promote and recommend treatment packages

Assist clients with questions or concerns about treatments

Actively seek client reviews and referrals

Lead and manage a team of 2-3 employees

Complete employee work schedules

Foster a culture of world class customer service

Requirements:

High school diploma or GED equivalency; Bachelor's degree preferred

Reside in close proximity to both a Milan Laser clinic and a major airport

Ability to fulfill the 100% travel schedule (Duration of coverage 18 overnight stays)

Flexibility for weekend coverage and travel

Proven success in sales and team leadership

Exceptional communication skills, both written and verbal

Ability to maintain highly confidential information

Intermediate computer skills

Possess a valid driver's license and ability to rent a vehicle

Be able to lift 20-40 pounds

Benefits Include:

Medical, dental, vision, disability and life insurance within 30 days

Paid time off starting immediately

7 paid holidays a year

401k retirement plan with vested employer match

Career advancement opportunities

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. Other duties may be assigned.

We are deeply committed to attracting talented team members in the US from all backgrounds regardless of race, age, gender, ethnicity, religion, sexual orientation, disability status, or nationality. However, at this time, we are not sponsoring any Visas.

Equal Opportunity Employer

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