

Vice President of Finance

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Company: Elate

Location: Indianapolis

Category: other-general

Reports to: Brooks Busch, CEO

Location: Indianapolis, IN

About the Job:

Elate is the leading Strategic Planning software built by Strategy and Operations Leaders, for Strategy and Operations Leaders, to help companies communicate their vision, create alignment, and track performance all in one place. In serving industry-leading companies across the globe, Elate is revolutionizing the way high-growth companies leverage data and insights to drive decision-making.

After seeing exceptional growth in 2023, as well as closing our Series A Round of funding led by WestWave Capital, Pritzker Group, Elevate Ventures, M25, Serra Ventures, Capital Midwest and Hyde Park Angels, Elate is taking this success to the next level heading into 2024.

Companies are continuing to invest earlier and more aggressively in Strategy & Operations teams, and this shift isn't slowing down any time soon. We are now seeking the right individual to help take advantage of this exciting opportunity that lies ahead. This individual will enjoy fast-paced, high-growth working environments. They will be able to toggle between day-to-day accounting / financial reporting and strategic initiatives, with a growth mindset.

Elate is looking for our first Finance Leader in the role of VP of Finance. In the role of VP of Finance, you will own the planning and scenario modeling for the long-term financial plan of Elate, working closely with the CEO, COO, and other key team members. In addition to overseeing the financial strategy and day-to-day operations, you will also help lead strategic initiatives and reporting, including bookings, revenue, and topline KPI reporting and forecasting.

Experience in a SaaS model business with knowledge of ARR, NRR, Churn, Upsell Rates, and other critical metrics to budget will be areas of focus in the role.

As a key member of the Executive Team, you will also work across teams to help set and manage pricing projects critical to the success of the business. You will be asked to provide strategic analysis in a cross-functional, dynamic way across marketing, operations, finance, sales, product, and customer experience teams.

We are looking for an individual that can surface proactive business insights and drive continuous improvement, by bringing a quantitative, data-driven mindset with an ability to work cross-functionally.

What To Expect:

Provide insightful and trusted counsel to the Chief Executive Officer, management team, the board of directors, and investors on both financial and broad-based business issues related to the overall performance of the Company.

Serve as a key member of the senior executive team in providing input to management peers regarding the financial implications of all major business decisions, as well as strategic input in shaping the Company's business objectives.

Direct responsibility for all day-to-day Finance, Accounting, Systems Administration, and Legal functions.

Direct and coordinate financial planning and budget management functions including short-and long-term budgeting and forecasting and profitability analysis; monitor and control cash flow.

Support the process of building Sales, Marketing, and Customer Experience compensation plans.

Lead annual budgeting and forecasting cycles.

Establish a solid financial foundation with appropriate systems that will allow the business to grow effectively over the next several years

Maintain relationships with any external stakeholders, including bookkeeping, banking, and insurers (P&C and benefits), and support CEO and COO with investor relations.

Work alongside the CEO and COO for Board Reporting, including the oversight of financial reporting, KPIs, and other metrics to be determined.

Direct all financial and tax compliance activities.

Other job duties to be assigned.

Required Experience:

5-7+ years of Finance experience at a SaaS company.

Undergraduate degree in Business, Finance, or Accounting.

Familiarity with building an efficient order-to-cash process including invoicing, accounts payable, and accounts receivable process, as well as knowledge of necessary software platforms to implement at the stage of business.

Knowledge of GAAP and financial internal controls.

Previous collaboration with Sales and Customer Experience teams for forecasting purposes, as well as working across all departments for forecasting, financial planning, and hiring modeling.

Background working at an early stage or growth stage startup.

Knowledge of corporate tax compliance, including filing taxes as a Delaware corporation.

Heavily involved in the fundraising process at past organizations.

Not required but a plus:

CPA

Familiarity with Strategic Planning, OKRs, or Goal Setting.

Led or heavily involved in the process for Series B Funding.

HR experience is helpful, especially as it relates to benefits, employee relations, and policies.

Elate Benefits

Generous Equity Compensation - you'll be an owner of the business from an early stage

Hybrid Position (Tues/Wed/Thurs in Indianapolis office, Mo/Fri remote)

Time to Recharge (One-week summer break, one-week winter break, and unlimited PTO)

Health Care Plan (Medical, Dental, Vision)

Elate Issued MacBook

If this describes you, and you are eager to embrace change and aggressive growth, then we are looking forward to meeting you.

Elate is committed to continually encouraging and supporting diversity in our workforce.

We welcome any and all individuals who will challenge our norms and help us think differently.

If you believe you would be a good fit for this position, reach out to a member of our team to apply at careers@goelate.com. Please send us your resume in that email.

Apply Now

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